



Residual Value Lease Guide

2012 – 2011 Models

November – December 2011 (v2)

Effective 12-1-11 to 12-19-11

Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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What's New?

Release Date	Revision Number	Section	Model Year	Description	Effective Dates
10-31-11	1	All		Initial Publication	11-1-11 to 11-30-11
11-18-11	1b	GM	2012	• Model Announcement – Chevrolet Colorado and GMC Canyon	
		Chrysler	2012	• Model Announcement – Dodge Journey R/T trims	
11-23-11	1c	GM	2012	• Model Announcement – Buick Regal GS	12-1-11 to 12-19-11
11-30-11	2	Text		• Updated mileage charges and extra upfront mileage policy	
		GM	2012	• Model Announcement – Buick Verano	

GENERAL INFORMATION

Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at www.allydealer.com.

Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

All New Vehicles (except Maserati)

CHEVROLET	12mo	24mo	30mo	36mo	39mo	48mo
MALIBU						
4dr Sdn LS	59%	59%	55%	51%	49%	46%
<u>42 month example:</u>						
• 42 month contract term			RVLG	36mo 51%	48mo 46%	
$51 - (51 - 46 \div 12 \times 6) = 48.5\% \text{ rounded downward}$						
Residual for 42 month transaction is 48%						

New Maserati Vehicles Only

Standard Mileage (15,000/yr) Residuals						
MASERATI	36mo	39mo	42mo	48mo	54mo	60mo
GRANTURISMO						
2dr Cpe S 4.7	42%	40%	39%	37%	32%	28%
<u>42 month example:</u>						
• 42 month contract term			Rate Sheet	36mo 42%	48mo 37%	
$42 - (42 - 37 \div 12 \times 6) = 39.5\% \text{ rounded downward}$						
Residual for 42 month standard mileage transaction is 39%						

Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Saab passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
5. New Maserati passenger cars (current and previous model year).
6. Certain current series new light truck conversions listed in this guide.
7. Prior Dealer Demos and HSDT Vehicles with up to 7,500 beginning miles.
8. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education (prior High School Driver Training Vehicles are eligible).
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac and Saturn models).
12. Passenger vans with a 15 passenger seating configuration.
13. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior PEP vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

Disposition Fee

Ally does not currently charge a disposition fee.

Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only *: 40¢ per mile

* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

Example		
Customer estimates he will drive	1,500	miles per month
Lease guide allowance	-1,250	miles per month
Excess mileage to be charged	250	miles per month
Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following:		
All (except Cadillac & Maserati): reduce by \$1350 (36 x 15¢ x 250)		
Cadillac Only: reduce by \$1800 (36 x 20¢ x 250)		
Maserati Only: reduce by \$3600 (36 x 40¢ x 250)		

Under the Low Mileage and Ultra Low Mileage Programs, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only: 40¢ per mile

Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

All New Vehicles (except Maserati)	12-23 Month Terms	24-35 Month Terms	36-47 Month Terms	48 Month Term
Low Mileage (12,000/yr)	0	1	2	3
Ultra Low Mileage (10,000/yr)	0	2	4	4

New Maserati Vehicles Only	36-47 Month Terms	48-59 Month Terms	60 Month Term
Low Mileage (12,000/yr)	2	3	4
Ultra Low Mileage (10,000/yr)	4	5	6
Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above.			

Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

All New Models (except Cadillac & Maserati)		
Options	OEM Accessories	Non-OEM Accessories
Bed Liner - Removable.....	\$250	N/A
Bed Rug.....	\$250	N/A
Chrome Wheels..... (except 20 & 22 Inch)	\$500	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Sunroof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

New Cadillac Models Only		
Options	OEM Accessories	Non-OEM Accessories
Chrome Wheels..... (except 20 & 22 Inch)	\$795	N/A
20 & 22 Inch Wheels		
12 - 35 months.....	\$2,000	N/A
36 - 48 months.....	\$1,500	N/A
Power Astro Roof.....	N/A	\$800
Rear Spoiler.....	\$150	N/A
Running Boards.....	\$250	N/A
Tubular Step Products.....	\$325	N/A

Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 10¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows * (Light Duty only)
6. Dump Body * (On Highway only)

* Contact the Ally Commercial Services Group (CSG) for restrictions.

Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

Ally Financial	Ally Bank
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.
Ally Capital	Ally Bank Corp.
<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.	<input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp.

Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

Entity	Designation	Address
Ally Financial	Ally Financial and its successors and assigns	P.O. Box 618 Minneapolis, MN 55440-0618
Ally Bank	Ally Bank and its successors and assigns	
Ally Bank Corp.		
Ally Capital	Ally Capital and its successors and assigns	

Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

Delivery Method	Address	Fax Number
FedEx (excludes FedEx Ground)	Ally Financial Suite 2070 4054 Willow Lake Blvd. Memphis, TN 38153	877-709-6084
All Others (UPS, USPS, etc)	Ally Financial Suite 2070 3268 Progress Way Wilmington, OH 45177	877-709-6084

SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

Payment Calculation: 36 Months – 3.25% Rate	
Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment	
\$30,000 X 0.0291127 = \$873.38	
Residual Value X Residual Factor = Residual Value Credit	
\$13,800 X 0.0263403 = \$363.50	
Net Cap Cost Payment – Residual Value Credit = Monthly Payment	
\$873.38 – \$363.50 = \$509.88	

SmartLease payment factors are provided in the table below (see pages 6-8).

SMARTLEASE PAYMENT FACTORS

TEXT

12 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0839071	0.0825554
1.80%	0.0840220	0.0824007
1.90%	0.0840604	0.0823491
2.00%	0.0840987	0.0822976
2.10%	0.0841370	0.0822462
2.30%	0.0842138	0.0821433
2.40%	0.0842521	0.0820919
2.50%	0.0842905	0.0820406
2.90%	0.0844441	0.0818355
3.00%	0.0844825	0.0817843
3.40%	0.0846362	0.0815797
3.50%	0.0846747	0.0815287
3.90%	0.0848285	0.0813248
4.00%	0.0848670	0.0812738
4.25%	0.0849633	0.0811467
4.40%	0.0850210	0.0810705
4.50%	0.0850595	0.0810197
4.90%	0.0852137	0.0808170
5.00%	0.0852523	0.0807664
5.75%	0.0855417	0.0803877
5.80%	0.0855610	0.0803625
5.90%	0.0855996	0.0803121
6.00%	0.0856382	0.0802618
6.50%	0.0858315	0.0800106
6.75%	0.0859282	0.0798853
7.00%	0.0860249	0.0797602
7.25%	0.0861217	0.0796352
7.50%	0.0862186	0.0795104
7.30%	0.0861411	0.0796102
7.40%	0.0861798	0.0795603
8.00%	0.0864123	0.0792614
8.15%	0.0864705	0.0791869
8.25%	0.0865093	0.0791372
8.50%	0.0866063	0.0790131
8.75%	0.0867034	0.0788893
8.90%	0.0867616	0.0788150
9.00%	0.0868005	0.0787656
9.65%	0.0870531	0.0784448
9.75%	0.0870920	0.0783956
10.00%	0.0871893	0.0782726
10.25%	0.0872866	0.0781498
10.50%	0.0873840	0.0780272
10.75%	0.0874814	0.0779047
11.00%	0.0875789	0.0777824
11.25%	0.0876763	0.0776604
11.50%	0.0877739	0.0775384
11.75%	0.0878715	0.0774167
12.00%	0.0879691	0.0772952

24 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0422680	0.0409683
1.80%	0.0423888	0.0408298
1.90%	0.0424291	0.0407837
2.00%	0.0424695	0.0407377
2.10%	0.0425098	0.0406917
2.30%	0.0425906	0.0405998
2.40%	0.0426310	0.0405539
2.50%	0.0426715	0.0405081
2.90%	0.0428335	0.0403252
3.00%	0.0428740	0.0402796
3.40%	0.0430364	0.0400975
3.50%	0.0430771	0.0400521
3.90%	0.0432399	0.0398708
4.00%	0.0432807	0.0398256
4.25%	0.0433826	0.0397128
4.40%	0.0434439	0.0396452
4.50%	0.0434847	0.0396003
4.90%	0.0436484	0.0394207
5.00%	0.0436894	0.0393759
5.75%	0.0439972	0.0390413
5.80%	0.0440178	0.0390191
5.90%	0.0440589	0.0389747
6.00%	0.0441001	0.0389303
6.50%	0.0443063	0.0387091
6.75%	0.0444095	0.0385989
7.00%	0.0445129	0.0384889
7.25%	0.0446164	0.0383792
7.50%	0.0447201	0.0382697
7.30%	0.0446372	0.0383573
7.40%	0.0446786	0.0383135
8.00%	0.0449278	0.0380516
8.15%	0.0449902	0.0379863
8.25%	0.0450318	0.0379429
8.50%	0.0451360	0.0378345
8.75%	0.0452402	0.0377263
8.90%	0.0453029	0.0376615
9.00%	0.0453447	0.0376184
9.65%	0.0456167	0.0373389
9.75%	0.0456586	0.0372961
10.00%	0.0457636	0.0371892
10.25%	0.0458686	0.0370825
10.50%	0.0459738	0.0369761
10.75%	0.0460791	0.0368700
11.00%	0.0461845	0.0367641
11.25%	0.0462900	0.0366584
11.50%	0.0463957	0.0365530
11.75%	0.0465015	0.0364479
12.00%	0.0466074	0.0363430

27 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
1.50%	0.0376416	0.0363478
1.80%	0.0377632	0.0362112
1.90%	0.0378038	0.0361657
2.00%	0.0378444	0.0361203
2.10%	0.0378850	0.0360749
2.30%	0.0379663	0.0359844
2.40%	0.0380070	0.0359392
2.50%	0.0380478	0.0358940
2.90%	0.0382109	0.0357137
3.00%	0.0382517	0.0356688
3.40%	0.0384153	0.0354895
3.50%	0.0384563	0.0354447
3.90%	0.0386204	0.0352663
4.00%	0.0386615	0.0352218
4.25%	0.0387643	0.0351108
4.40%	0.0388261	0.0350443
4.50%	0.0388673	0.0350000
4.90%	0.0390323	0.0348234
5.00%	0.0390736	0.0347794
5.75%	0.0393843	0.0344504
5.80%	0.0394051	0.0344286
5.90%	0.0394466	0.0343850
6.00%	0.0394882	0.0343414
6.50%	0.0396964	0.0341241
6.75%	0.0398007	0.0340158
7.00%	0.0399052	0.0339079
7.25%	0.0400098	0.0338002
7.50%	0.0401145	0.0336928
7.30%	0.0400307	0.0337787
7.40%	0.0400726	0.0337357
8.00%	0.0403245	0.0334788
8.15%	0.0403876	0.0334148
8.25%	0.0404297	0.0333722
8.50%	0.0405350	0.0332659
8.75%	0.0406405	0.0331598
8.90%	0.0407039	0.0330964
9.00%	0.0407462	0.0330541
9.65%	0.0410215	0.0327804
9.75%	0.0410640	0.0327385
10.00%	0.0411702	0.0326338
10.25%	0.0412766	0.0325294
10.50%	0.0413831	0.0324253
10.75%	0.0414898	0.0323214
11.00%	0.0415966	0.0322178
11.25%	0.0417035	0.0321145
11.50%	0.0418106	0.0320115
11.75%	0.0419179	0.0319087
12.00%	0.0420253	0.0318062

SMARTLEASE PAYMENT FACTORS

TEXT

30 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0335149	0.0331276
1.75%	0.0340425	0.0325388
1.90%	0.0341036	0.0324714
2.00%	0.0341445	0.0324265
2.50%	0.0343490	0.0322029
2.60%	0.0343900	0.0321583
2.70%	0.0344310	0.0321138
2.75%	0.0344515	0.0320915
3.10%	0.0345953	0.0319361
3.90%	0.0349253	0.0315832
3.95%	0.0349460	0.0315612
4.00%	0.0349667	0.0315393
4.25%	0.0350702	0.0314298
4.65%	0.0352363	0.0312551
4.75%	0.0352779	0.0312116
4.90%	0.0353403	0.0311464
5.00%	0.0353819	0.0311030
5.18%	0.0354570	0.0310249
5.50%	0.0355906	0.0308866
5.75%	0.0356952	0.0307789
5.90%	0.0357580	0.0307144
6.00%	0.0357999	0.0306714
6.40%	0.0359679	0.0305002
6.48%	0.0360015	0.0304660
6.50%	0.0360099	0.0304575
6.65%	0.0360731	0.0303935
6.75%	0.0361152	0.0303509
6.90%	0.0361784	0.0302872
7.00%	0.0362206	0.0302447
7.25%	0.0363262	0.0301387
7.40%	0.0363897	0.0300753
7.50%	0.0364320	0.0300331
7.65%	0.0364955	0.0299699
7.75%	0.0365379	0.0299278
8.15%	0.0367078	0.0297598
8.25%	0.0367503	0.0297179
8.65%	0.0369207	0.0295509
8.75%	0.0369634	0.0295093
8.90%	0.0370274	0.0294469
9.00%	0.0370701	0.0294054
9.15%	0.0371343	0.0293432
9.25%	0.0371771	0.0293018
9.50%	0.0372842	0.0291986
9.65%	0.0373485	0.0291367
9.75%	0.0373915	0.0290956
10.00%	0.0374989	0.0289928
10.25%	0.0376065	0.0288904
10.50%	0.0377143	0.0287883

36 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0279604	0.0275752
1.75%	0.0284920	0.0269964
1.90%	0.0285537	0.0269303
2.00%	0.0285949	0.0268862
2.50%	0.0288014	0.0266668
2.60%	0.0288428	0.0266231
2.70%	0.0288842	0.0265794
2.75%	0.0289049	0.0265576
3.10%	0.0290503	0.0264054
3.90%	0.0293840	0.0260599
3.95%	0.0294050	0.0260384
4.00%	0.0294259	0.0260169
4.25%	0.0295307	0.0259098
4.65%	0.0296989	0.0257391
4.75%	0.0297411	0.0256966
4.90%	0.0298043	0.0256329
5.00%	0.0298465	0.0255905
5.18%	0.0299226	0.0255144
5.50%	0.0300581	0.0253794
5.75%	0.0301643	0.0252743
5.90%	0.0302280	0.0252115
6.00%	0.0302706	0.0251696
6.40%	0.0304412	0.0250028
6.48%	0.0304753	0.0249695
6.50%	0.0304839	0.0249612
6.65%	0.0305480	0.0248989
6.75%	0.0305908	0.0248575
6.90%	0.0306551	0.0247954
7.00%	0.0306980	0.0247541
7.25%	0.0308054	0.0246511
7.40%	0.0308699	0.0245894
7.50%	0.0309130	0.0245484
7.65%	0.0309777	0.0244870
7.75%	0.0310208	0.0244460
8.15%	0.0311938	0.0242830
8.25%	0.0312371	0.0242423
8.65%	0.0314107	0.0240803
8.75%	0.0314542	0.0240400
8.90%	0.0315194	0.0239795
9.00%	0.0315630	0.0239393
9.15%	0.0316284	0.0238790
9.25%	0.0316721	0.0238389
9.50%	0.0317813	0.0237389
9.65%	0.0318470	0.0236791
9.75%	0.0318908	0.0236392
10.00%	0.0320005	0.0235399
10.25%	0.0321104	0.0234409
10.50%	0.0322205	0.0233422

39 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0258241	0.0254397
1.75%	0.0263574	0.0248649
1.90%	0.0264193	0.0247992
2.00%	0.0264606	0.0247555
2.50%	0.0266679	0.0245378
2.60%	0.0267095	0.0244944
2.70%	0.0267511	0.0244511
2.75%	0.0267719	0.0244295
3.10%	0.0269179	0.0242785
3.90%	0.0272534	0.0239361
3.95%	0.0272744	0.0239148
4.00%	0.0272955	0.0238936
4.25%	0.0274009	0.0237875
4.65%	0.0275700	0.0236185
4.75%	0.0276124	0.0235764
4.90%	0.0276761	0.0235133
5.00%	0.0277185	0.0234714
5.18%	0.0277951	0.0233960
5.50%	0.0279315	0.0232624
5.75%	0.0280383	0.0231585
5.90%	0.0281025	0.0230963
6.00%	0.0281453	0.0230549
6.40%	0.0283171	0.0228900
6.48%	0.0283515	0.0228571
6.50%	0.0283602	0.0228489
6.65%	0.0284248	0.0227874
6.75%	0.0284679	0.0227464
6.90%	0.0285327	0.0226851
7.00%	0.0285759	0.0226443
7.25%	0.0286841	0.0225425
7.40%	0.0287491	0.0224816
7.50%	0.0287926	0.0224411
7.65%	0.0288577	0.0223804
7.75%	0.0289012	0.0223401
8.15%	0.0290756	0.0221791
8.25%	0.0291193	0.0221390
8.65%	0.0292944	0.0219792
8.75%	0.0293382	0.0219394
8.90%	0.0294041	0.0218798
9.00%	0.0294481	0.0218401
9.15%	0.0295141	0.0217807
9.25%	0.0295581	0.0217412
9.50%	0.0296684	0.0216426
9.65%	0.0297347	0.0215836
9.75%	0.0297789	0.0215444
10.00%	0.0298897	0.0214465
10.25%	0.0300006	0.0213490
10.50%	0.0301118	0.0212518

SMARTLEASE PAYMENT FACTORS

TEXT

48 MONTHS			60 MONTHS		
LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR	LEASE RATE	NET CAP COST FACTOR	RESIDUAL FACTOR
0.45%	0.0210174	0.0206348	0.45%	0.0168517	0.0164706
1.75%	0.0215548	0.0200693	1.75%	0.0173932	0.0159138
1.90%	0.0216173	0.0200048	1.90%	0.0174564	0.0158505
2.00%	0.0216590	0.0199619	2.00%	0.0174986	0.0158084
2.50%	0.0218685	0.0197483	2.50%	0.0177105	0.0155990
2.60%	0.0219105	0.0197058	2.60%	0.0177530	0.0155573
2.70%	0.0219526	0.0196634	2.70%	0.0177956	0.0155158
2.75%	0.0219737	0.0196422	2.75%	0.0178170	0.0154950
3.10%	0.0221214	0.0194944	3.10%	0.0179667	0.0153504
3.90%	0.0224613	0.0191596	3.90%	0.0183119	0.0150236
3.95%	0.0224827	0.0191388	3.95%	0.0183336	0.0150034
4.00%	0.0225040	0.0191181	4.00%	0.0183553	0.0149831
4.25%	0.0226110	0.0190145	4.25%	0.0184642	0.0148823
4.65%	0.0227828	0.0188497	4.65%	0.0186391	0.0147220
4.75%	0.0228259	0.0188087	4.75%	0.0186830	0.0146821
4.90%	0.0228906	0.0187473	4.90%	0.0187489	0.0146225
5.00%	0.0229337	0.0187064	5.00%	0.0187929	0.0145828
5.18%	0.0230116	0.0186330	5.18%	0.0188723	0.0145116
5.40%	0.0231069	0.0185437	5.40%	0.0189697	0.0144249
5.50%	0.0231504	0.0185031	5.50%	0.0190140	0.0143857
5.75%	0.0232591	0.0184021	5.75%	0.0191251	0.0142878
5.90%	0.0233245	0.0183417	5.90%	0.0191920	0.0142294
6.00%	0.0233682	0.0183016	6.00%	0.0192366	0.0141905
6.40%	0.0235433	0.0181415	6.40%	0.0194158	0.0140359
6.48%	0.0235784	0.0181096	6.48%	0.0194517	0.0140051
6.50%	0.0235872	0.0181017	6.50%	0.0194607	0.0139974
6.65%	0.0236531	0.0180420	6.65%	0.0195283	0.0139399
6.75%	0.0236971	0.0180023	6.75%	0.0195734	0.0139016
6.90%	0.0237632	0.0179429	6.90%	0.0196411	0.0138444
7.00%	0.0238074	0.0179034	7.00%	0.0196864	0.0138063
7.40%	0.0239844	0.0177461	7.00%	0.0196864	0.0138063
7.50%	0.0240287	0.0177069	7.50%	0.0199135	0.0136172
7.65%	0.0240954	0.0176482	7.65%	0.0199819	0.0135609
7.75%	0.0241398	0.0176092	7.75%	0.0200276	0.0135234
8.15%	0.0243182	0.0174538	8.15%	0.0202110	0.0133743
8.25%	0.0243629	0.0174152	8.25%	0.0202570	0.0133372
8.65%	0.0245423	0.0172611	8.65%	0.0204416	0.0131897
8.75%	0.0245872	0.0172228	8.75%	0.0204878	0.0131531
8.90%	0.0246547	0.0171654	8.90%	0.0205574	0.0130982
9.00%	0.0246998	0.0171272	9.00%	0.0206038	0.0130617
9.15%	0.0247675	0.0170700	9.15%	0.0206736	0.0130071
9.25%	0.0248127	0.0170320	9.25%	0.0207202	0.0129708
9.50%	0.0249258	0.0169372	9.50%	0.0208369	0.0128804
9.65%	0.0249938	0.0168806	9.65%	0.0209071	0.0128265
9.75%	0.0250392	0.0168429	9.75%	0.0209540	0.0127906

GM LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$0.15 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

2012 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE						
EXPRESS CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	38	36	34	31	29	26
3dr Van 2500 135wb	37	35	33	29	27	24
3dr Van 2500 155wb	35	33	31	28	26	23
3dr Van 3500 135wb (-ZP3)	35	33	31	28	26	22
3dr Van 3500 155wb (-ZP3)	34	32	30	27	25	22
3500 Cutaway	34	32	30	27	25	22
deduct with Conversion	4	4	4	4	4	4

EXPRESS CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	38	36	34	31	29	26
deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	33	31	30	27	25	21
3dr Van 1500 LT	35	33	31	28	26	23
3dr Van 2500 LS	31	29	28	25	23	20
3dr Van 2500 LT	33	31	29	26	24	21
3dr Van 3500 135wb 1LS	30	28	27	24	22	19
3dr Van 3500 135wb LT	31	29	28	25	23	20
3dr Van 3500 155wb 1LS (-ZP3)	29	27	26	23	22	19
3dr Van 3500 155wb LT (-ZP3)	30	28	27	25	23	19
3dr Van 3500 135wb 2LS	28	26	25	22	21	19
3dr Van 3500 135wb 2LT	29	27	26	24	22	19
3dr Van 3500 155wb 2LS (-ZP3)	27	25	24	21	20	18
3dr Van 3500 155wb 2LT (-ZP3)	30	28	27	24	22	19
deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	35	33	31	28	26	22
3dr Van 1500 LT	36	34	32	28	26	23
deduct with Conversion	4	4	4	4	4	4

GMC CUTAWAY/HIGH CUBE						
SAVANA CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	39	37	35	31	29	26
3dr Van 2500 135wb	37	35	33	29	27	24
3dr Van 2500 155wb	35	33	31	28	26	23
3dr Van 3500 135wb	35	33	31	28	26	23
3dr Van 3500 155wb (-ZP3)	36	34	32	28	26	23
3500 Cutaway	36	34	32	28	26	23
deduct with Conversion	4	4	4	4	4	4

2012 New GM Light Duty Commercial Vehicles

GMC CUTAWAY/HIGH CUBE						
SAVANA CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	37	35	33	29	27	24
deduct with Conversion	4	4	4	4	4	4

SAVANA PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	33	31	30	27	25	21
3dr Van 1500 LT	35	33	31	28	26	23
3dr Van 2500 LS	35	33	31	28	26	22
3dr Van 2500 LT	35	33	31	28	26	22
3dr Van 3500 135wb 1LS	31	29	28	25	23	20
3dr Van 3500 135wb 1LT	32	30	29	26	24	21
3dr Van 3500 135wb 2LS	30	28	27	24	22	19
3dr Van 3500 135wb 2LT	29	27	26	24	22	19
3dr Van 3500 155wb 1LS (-ZP3)	35	33	31	28	26	23
3dr Van 3500 155wb 1LT (-ZP3)	37	35	33	30	28	25
3dr Van 3500 155wb 2LS (-ZP3)	29	27	26	24	22	19
3dr Van 3500 155wb 2LT (-ZP3)	32	30	29	26	24	21
deduct with Conversion	4	4	4	4	4	4

SAVANA PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	34	32	30	27	25	22
3dr Van 1500 LT	35	33	31	28	26	23
deduct with Conversion	4	4	4	4	4	4

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	42	40	38	35	33	30
Reg Cab LT	40	38	36	33	31	28
Ext Cab Work Truck	45	43	41	37	35	32
Ext Cab LS	46	44	42	39	37	33
Ext Cab LT	47	45	43	39	37	33
Ext Cab LTZ	44	42	40	37	35	31
Crew Cab Work Truck	47	45	43	39	37	33
Crew Cab LS	48	46	44	40	38	34
Crew Cab LT	49	47	45	41	39	35
Crew Cab LTZ	45	43	41	38	36	32

SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	53	50	48	44	42	37
Crew Cab 2HY	52	49	47	43	41	36

2012 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	41	39	37	34	32	29
Reg Cab LT	42	40	38	35	33	30
Ext Cab Work Truck	46	44	42	38	36	33
Ext Cab LT	47	45	43	39	37	34
Ext Cab LTZ	46	44	42	39	37	33
Crew Cab Work Truck	52	49	47	43	41	37
Crew Cab LT	57	54	52	48	46	41
Crew Cab LTZ	51	49	47	43	41	36

SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	45	43	41	37	35	32
Reg Cab LT	43	41	40	37	35	31
Ext Cab Work Truck	50	48	46	42	40	36
Ext Cab LT	49	47	45	41	39	35
Ext Cab LTZ	49	47	45	41	39	35
Crew Cab Work Truck	53	50	48	44	42	38
Crew Cab LT	51	49	47	43	41	37
Crew Cab LTZ	50	48	46	42	40	36

SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	48	46	44	40	38	34
Reg Cab LT	45	43	41	38	36	32
Ext Cab Work Truck	49	47	45	41	39	35
Ext Cab LS	51	49	47	43	41	36
Ext Cab LT	51	49	47	43	41	36
Ext Cab LTZ	49	47	45	41	39	35
Crew Cab Work Truck	50	48	46	42	40	35
Crew Cab LS	53	50	48	44	42	38
Crew Cab LT	52	50	48	44	42	38
Crew Cab LTZ	50	48	46	42	40	36

SILVERADO 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	57	54	52	47	45	39
Crew Cab 2HY	55	52	50	46	44	38

SILVERADO 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	47	45	43	39	37	33
Reg Cab LT	49	47	45	41	39	35
Ext Cab Work Truck	51	49	47	43	41	37
Ext Cab LT	50	48	46	42	40	36
Ext Cab LTZ	51	49	47	43	41	37
Crew Cab Work Truck	56	54	52	48	46	41
Crew Cab LT	55	52	50	46	44	39
Crew Cab LTZ	53	50	48	44	42	38

2012 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	51	49	47	43	41	37
Reg Cab LT	53	50	48	44	42	38
Ext Cab Work Truck	55	52	50	46	44	39
Ext Cab LT	54	52	50	46	44	39
Ext Cab LTZ	52	50	48	44	42	37
Crew Cab Work Truck	58	55	53	49	47	42
Crew Cab LT	55	52	50	46	44	40
Crew Cab LTZ	54	51	49	45	43	38

GMC CAB AND CHASSIS						
SIERRA 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	43	41	39	36	34	30
Reg Cab SLE	40	38	36	33	31	28
Ext Cab Work Truck	46	44	42	38	36	32
Ext Cab SL	47	45	43	39	37	33
Ext Cab SLE	45	43	41	38	36	32
Ext Cab SLT	44	42	40	37	35	31
Crew Cab Work Truck	48	46	44	40	38	34
Crew Cab SL	50	48	46	42	40	35
Crew Cab SLE	49	47	45	41	39	34
Crew Cab SLT	46	44	42	38	36	32

SIERRA 1500 DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	47	45	43	39	37	33

SIERRA 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 3HA	53	50	48	44	42	36
Crew Cab 3HB	52	49	47	43	41	35

SIERRA 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	42	40	38	35	33	29
Reg Cab SLE	44	42	40	36	34	31
Ext Cab Work Truck	47	45	43	39	37	33
Ext Cab SLE	47	45	43	39	37	33
Ext Cab SLT	47	45	43	39	37	33
Crew Cab Work Truck	54	51	49	45	43	38
Crew Cab SLE	56	53	51	47	45	40
Crew Cab SLT	51	49	47	43	41	36

SIERRA 2500HD DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	53	50	48	44	42	38

2012 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS						
SIERRA 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	46	44	42	38	36	32
Reg Cab SLE	47	45	43	40	38	33
Ext Cab Work Truck	52	49	47	43	41	36
Ext Cab SLE	50	48	46	42	40	35
Ext Cab SLT	50	47	45	41	39	35
Crew Cab Work Truck	56	53	51	46	44	39
Crew Cab SLE	51	49	47	43	41	36
Crew Cab SLT	51	48	46	42	40	36

SIERRA 3500HD DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	63	60	58	53	51	45

SIERRA 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	49	47	45	41	39	35
Reg Cab SLE	46	44	42	38	36	32
Ext Cab Work Truck	51	49	47	43	41	36
Ext Cab SL	53	50	48	44	42	37
Ext Cab SLE	52	50	48	44	42	37
Ext Cab SLT	49	47	45	41	39	35
Crew Cab Work Truck	53	50	48	44	42	37
Crew Cab SL	55	52	50	46	44	39
Crew Cab SLE	53	50	48	44	42	37
Crew Cab SLT	50	48	46	42	40	35

SIERRA 1500 DENALI 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	50	48	46	42	40	35

SIERRA 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 3HA	58	55	53	48	45	39
Crew Cab 3HB	56	53	51	46	44	38

SIERRA 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	48	46	44	40	38	34
Reg Cab SLE	49	47	45	41	39	34
Ext Cab Work Truck	52	49	47	43	41	36
Ext Cab SLE	50	47	45	41	39	35
Ext Cab SLT	47	45	43	39	37	33
Crew Cab Work Truck	58	55	53	48	46	41
Crew Cab SLE	55	52	50	46	44	39
Crew Cab SLT	54	51	49	45	43	38

SIERRA 2500HD DENALI 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	55	52	50	46	44	39

2012 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS						
SIERRA 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	53	50	48	44	42	37
Reg Cab SLE	54	51	49	45	43	38
Ext Cab Work Truck	57	54	52	47	45	40
Ext Cab SLE	54	51	49	45	43	38
Ext Cab SLT	54	51	49	45	43	38
Crew Cab Work Truck	60	57	55	50	48	42
Crew Cab SLE	55	52	50	46	44	39
Crew Cab SLT	55	52	50	46	44	38

SIERRA 3500HD DENALI 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	57	54	52	48	46	40

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CUTAWAY/HIGH CUBE						
EXPRESS CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	29	27	26	23	22	19
3dr Van 2500 135wb	28	26	25	23	22	19
3dr Van 2500 155wb	27	25	24	21	20	18
3dr Van 3500 135wb	27	25	24	21	20	17
3dr Van 3500 155wb (-ZP3)	27	25	24	21	20	17
3500 Cutaway	27	25	24	21	20	17
deduct with Conversion	4	4	4	4	4	4

EXPRESS CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	28	26	24	21	20	18
deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	26	24	23	20	19	16
3dr Van 1500 LT	28	26	25	22	21	18
3dr Van 2500 LS	28	26	25	23	22	19
3dr Van 2500 LT	31	29	28	25	23	20
3dr Van 3500 135wb 1LS	28	26	25	22	21	18
3dr Van 3500 135wb LT	28	26	25	22	21	18
3dr Van 3500 155wb 1LS (-ZP3)	27	25	24	21	20	18
3dr Van 3500 155wb LT (-ZP3)	28	26	25	22	21	18
3dr Van 3500 135wb 2LS	26	24	23	20	19	17
3dr Van 3500 135wb 2LT	28	26	25	22	21	18
3dr Van 3500 155wb 2LS (-ZP3)	27	25	24	21	20	18
3dr Van 3500 155wb 2LT (-ZP3)	28	26	25	22	21	18
deduct with Conversion	4	4	4	4	4	4

EXPRESS PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	28	26	25	22	21	18
3dr Van 1500 LT	30	28	27	24	22	19
deduct with Conversion	4	4	4	4	4	4

GMC CUTAWAY/HIGH CUBE						
SAVANA CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	29	27	26	24	22	19
3dr Van 2500 135wb	28	26	25	23	22	19
3dr Van 2500 155wb	28	26	25	22	21	18
3dr Van 3500 135wb	27	25	24	21	20	18
3dr Van 3500 155wb (-ZP3)	28	26	24	21	20	18
3500 Cutaway	28	26	24	21	20	18
deduct with Conversion	4	4	4	4	4	4

SAVANA CARGO VAN AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500	27	25	24	21	20	18
deduct with Conversion	4	4	4	4	4	4

2011 New GM Light Duty Commercial Vehicles

GMC CUTAWAY/HIGH CUBE						
SAVANA PASSENGER	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	26	24	23	20	19	17
3dr Van 1500 LT	28	26	25	22	21	19
3dr Van 2500 LS	29	27	26	23	22	19
3dr Van 2500 LT	32	30	29	26	24	20
3dr Van 3500 135wb 1LS	28	26	25	22	21	18
3dr Van 3500 135wb 1LT	28	26	25	22	21	19
3dr Van 3500 135wb 2LS	28	26	24	21	20	18
3dr Van 3500 135wb 2LT	28	26	25	22	21	18
3dr Van 3500 155wb 1LS (-ZP3)	27	25	24	21	20	18
3dr Van 3500 155wb 1LT (-ZP3)	28	26	25	23	22	19
3dr Van 3500 155wb 2LS (-ZP3)	27	25	24	21	20	18
3dr Van 3500 155wb 2LT (-ZP3)	28	26	25	22	21	19
deduct with Conversion	4	4	4	4	4	4

SAVANA PASSENGER AWD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van 1500 LS	26	24	23	20	19	17
3dr Van 1500 LT	28	26	25	23	22	19
deduct with Conversion	4	4	4	4	4	4

CHEVROLET CAB AND CHASSIS						
SILVERADO 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	35	33	32	29	28	25
Reg Cab LT	35	33	32	29	28	25
Ext Cab Work Truck	37	35	34	31	29	26
Ext Cab LS	40	38	37	34	32	29
Ext Cab LT	39	37	36	33	31	28
Ext Cab LTZ	39	37	36	33	31	28
Crew Cab Work Truck	38	36	35	32	30	27
Crew Cab LS	41	39	38	35	33	29
Crew Cab LT	41	39	37	34	32	29
Crew Cab LTZ	38	36	35	32	30	27

SILVERADO 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	44	42	40	36	34	30
Crew Cab 2HY	44	42	40	36	34	30

SILVERADO 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	34	32	31	28	27	24
Reg Cab LT	37	35	34	31	29	26
Ext Cab Work Truck	37	35	34	31	29	26
Ext Cab LT	39	37	36	33	31	28
Ext Cab LTZ	40	38	36	33	31	28
Crew Cab Work Truck	43	41	39	36	34	31
Crew Cab LT	46	44	42	39	37	33
Crew Cab LTZ	46	44	42	38	36	33

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	34	32	31	29	27	24
Reg Cab DRW Work Truck	34	32	31	29	27	24
Reg Cab SRW LT	38	36	35	32	30	27
Reg Cab DRW LT	37	35	34	31	29	26
Ext Cab SRW Work Truck	39	37	36	33	31	28
Ext Cab DRW Work Truck	40	38	36	33	31	28
Ext Cab SRW LT	41	39	38	35	33	29
Ext Cab DRW LT	40	38	36	33	31	28
Ext Cab SRW LTZ	42	40	38	35	33	30
Ext Cab DRW LTZ	42	40	39	36	34	30
Crew Cab SRW Work Truck	45	43	41	38	36	32
Crew Cab DRW Work Truck	45	43	41	38	36	32
Crew Cab SRW LT	46	44	42	39	37	33
Crew Cab DRW LT	45	43	41	38	36	32
Crew Cab SRW LTZ	46	44	42	38	36	33
Crew Cab DRW LTZ	46	44	42	39	37	33

SILVERADO 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	41	39	37	34	32	29
Reg Cab LT	39	37	36	33	31	28
Ext Cab Work Truck	41	39	38	35	33	29
Ext Cab LS	44	42	40	37	35	31
Ext Cab LT	43	41	39	36	34	31
Ext Cab LTZ	43	41	39	36	34	30
Crew Cab Work Truck	42	40	38	35	33	30
Crew Cab LS	45	43	41	38	36	32
Crew Cab LT	43	41	40	37	35	31
Crew Cab LTZ	43	41	39	36	34	30

SILVERADO 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 1HY	47	45	43	39	37	32
Crew Cab 2HY	46	44	42	38	36	32

SILVERADO 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	39	37	35	32	30	27
Reg Cab LT	40	38	37	34	32	29
Ext Cab Work Truck	41	39	38	35	33	30
Ext Cab LT	42	40	38	35	33	30
Ext Cab LTZ	41	39	38	35	33	30
Crew Cab Work Truck	48	46	44	40	38	34
Crew Cab LT	47	45	43	40	38	34
Crew Cab LTZ	46	44	42	39	37	33

2011 New GM Light Duty Commercial Vehicles

CHEVROLET CAB AND CHASSIS						
SILVERADO 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	38	36	35	32	30	27
Reg Cab DRW Work Truck	38	36	35	32	30	27
Reg Cab SRW LT	44	42	40	37	35	31
Reg Cab DRW LT	43	41	39	36	34	30
Ext Cab SRW Work Truck	43	41	40	37	35	31
Ext Cab DRW Work Truck	44	42	40	37	35	32
Ext Cab SRW LT	45	43	41	38	36	32
Ext Cab DRW LT	44	42	40	37	35	31
Ext Cab SRW LTZ	44	42	40	37	35	32
Ext Cab DRW LTZ	46	44	42	39	37	33
Crew Cab SRW Work Truck	48	46	44	40	38	34
Crew Cab DRW Work Truck	48	46	44	41	39	35
Crew Cab SRW LT	49	47	45	41	39	35
Crew Cab DRW LT	48	46	44	40	38	34
Crew Cab SRW LTZ	47	45	43	40	38	34
Crew Cab DRW LTZ	49	47	45	41	39	35

GMC CAB AND CHASSIS						
SIERRA 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	36	34	33	30	28	25
Reg Cab SLE	35	33	32	29	27	24
Ext Cab Work Truck	38	36	34	31	29	26
Ext Cab SL	39	37	36	33	31	27
Ext Cab SLE	39	37	35	32	30	27
Ext Cab SLT	39	37	36	33	31	28
Crew Cab Work Truck	39	37	36	33	31	27
Crew Cab SL	43	41	39	35	33	30
Crew Cab SLE	41	39	37	34	32	28
Crew Cab SLT	39	37	35	32	30	27

SIERRA 1500 DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	41	39	37	34	32	28

SIERRA 1500 HYBRID 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 3HA	44	42	40	36	34	29
Crew Cab 3HB	44	42	40	36	34	30

SIERRA 2500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	34	32	31	28	26	23
Reg Cab SLE	36	34	33	30	28	25
Ext Cab Work Truck	37	35	34	31	29	26
Ext Cab SLE	37	35	34	31	29	26
Ext Cab SLT	38	36	35	32	30	27
Crew Cab Work Truck	44	42	40	36	34	31
Crew Cab SLE	46	44	42	38	36	32
Crew Cab SLT	45	43	41	37	35	31

SIERRA 2500HD DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	48	46	44	40	38	34

2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS						
SIERRA 3500HD 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	36	34	33	30	28	25
Reg Cab DRW Work Truck	37	35	33	30	28	25
Reg Cab SRW SLE	39	37	35	32	30	27
Reg Cab DRW SLE	38	36	34	31	29	26
Ext Cab SRW Work Truck	40	38	36	33	31	28
Ext Cab DRW Work Truck	41	39	37	34	32	28
Ext Cab SRW SLE	40	38	37	34	32	28
Ext Cab DRW SLE	40	38	36	33	31	28
Ext Cab SRW SLT	42	40	38	35	33	29
Ext Cab DRW SLT	43	41	39	35	33	30
Crew Cab SRW Work Truck	46	44	42	39	37	32
Crew Cab DRW Work Truck	47	45	43	39	37	33
Crew Cab SRW SLE	47	45	43	39	37	33
Crew Cab DRW SLE	46	44	42	38	36	32
Crew Cab SRW SLT	45	43	41	38	36	32
Crew Cab DRW SLT	46	44	42	38	36	32

SIERRA 3500HD DENALI 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab SRW	49	47	45	41	39	35
Crew Cab DRW	48	46	44	40	38	34

SIERRA 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	41	39	37	34	32	28
Reg Cab SLE	39	37	35	32	30	27
Ext Cab Work Truck	42	40	38	35	33	29
Ext Cab SL	45	43	41	37	35	31
Ext Cab SLE	43	41	39	36	34	30
Ext Cab SLT	43	41	39	36	34	30
Crew Cab Work Truck	42	40	38	35	33	29
Crew Cab SL	47	45	43	39	37	32
Crew Cab SLE	44	42	40	36	34	31
Crew Cab SLT	42	40	38	35	33	30

SIERRA 1500 DENALI 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	44	42	40	37	35	31

SIERRA 1500 HYBRID 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab 3HA	48	45	43	39	37	32
Crew Cab 3HB	47	45	43	39	37	32

SIERRA 2500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab Work Truck	39	37	35	32	30	27
Reg Cab SLE	40	38	36	33	31	28
Ext Cab Work Truck	42	40	38	35	33	29
Ext Cab SLE	44	42	40	36	34	30
Ext Cab SLT	41	39	37	34	32	29
Crew Cab Work Truck	48	46	44	40	38	34
Crew Cab SLE	47	45	43	39	37	33
Crew Cab SLT	46	44	42	38	36	32

2011 New GM Light Duty Commercial Vehicles

GMC CAB AND CHASSIS						
SIERRA 2500HD DENALI 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab	49	47	45	42	40	35

SIERRA 3500HD 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab SRW Work Truck	39	37	35	32	30	27
Reg Cab DRW Work Truck	40	38	36	32	30	27
Reg Cab SRW SLE	45	43	41	37	35	31
Reg Cab DRW SLE	44	42	40	36	34	30
Ext Cab SRW Work Truck	46	44	42	38	36	32
Ext Cab DRW Work Truck	46	44	42	38	36	32
Ext Cab SRW SLE	47	44	42	38	36	32
Ext Cab DRW SLE	44	42	40	36	34	31
Ext Cab SRW SLT	45	43	41	38	36	32
Ext Cab DRW SLT	47	45	43	39	37	32
Crew Cab SRW Work Truck	49	47	45	41	39	35
Crew Cab DRW Work Truck	50	48	46	42	40	35
Crew Cab SRW SLE	50	48	46	42	40	35
Crew Cab DRW SLE	48	46	44	40	38	34
Crew Cab SRW SLT	48	46	44	40	38	34
Crew Cab DRW SLT	49	47	45	41	39	34

SIERRA 3500HD DENALI 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Crew Cab SRW	51	49	47	43	41	36
Crew Cab DRW	51	49	47	43	41	36

CHRYSLER LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$0.15 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

2012 New Chrysler Light Duty Commercial Vehicles

RAM CUTAWAY/HIGH CUBE						
RAM CARGO VAN	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
3dr Van	42	40	39	36	34	28

RAM CAB AND CHASSIS						
RAM 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST (&2TA)	44	42	40	37	35	31
Reg Cab Tradesman (&2TB)	48	46	44	40	38	34
Reg Cab Express (&2TC)	49	47	45	41	39	34
Reg Cab SLT (&2TG)	43	41	39	36	34	30
Reg Cab Outdoorsman (&2TT)	43	41	39	36	34	30
Reg Cab Sport	43	41	39	36	34	30
Quad Cab ST (&2TA)	52	49	47	43	41	36
Quad Cab Express (&2TC)	55	52	50	45	43	38
Quad Cab SLT (&2TG)	50	47	45	41	39	35
Quad Cab Lone Star (&2TY)	50	47	45	41	39	35
Quad Cab Big Horn (&2TZ)	50	47	45	41	39	35
Quad Cab Outdoorsman (&2TT)	54	51	49	45	43	38
Quad Cab Sport	46	44	42	38	36	32
Quad Cab Laramie	48	46	44	40	38	34
Crew Cab ST (&2TA)	55	52	50	45	43	38
Crew Cab Express (&2TC)	58	55	53	48	46	41
Crew Cab SLT (&2TG)	53	50	48	44	42	37
Crew Cab Lone Star (&2TY)	54	51	49	45	43	38
Crew Cab Big Horn (&2TZ)	54	51	49	45	43	38
Crew Cab Outdoorsman (&2TT)	57	54	52	48	46	40
Crew Cab Sport	50	47	45	41	39	35
Crew Cab Laramie	52	49	47	43	41	36
Crew Cab Laramie Longhorn	50	48	46	42	40	35

2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 2500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	43	41	40	38	36	31
Reg Cab SLT (&2TG)	40	38	37	35	33	29
Reg Cab Outdoorsman (&2TT)	40	38	37	35	33	29
Crew Cab ST	49	47	46	43	41	36
Crew Cab SLT (&2TG)	44	42	41	39	37	32
Crew Cab Lone Star (&2TY)	43	41	40	38	36	32
Crew Cab Big Horn (&2TZ)	43	41	40	38	36	32
Crew Cab Outdoorsman (&2TT)	44	42	41	39	37	32
Crew Cab Laramie	45	43	42	39	37	33
Crew Cab Laramie Longhorn	43	41	40	38	36	32
Mega Cab SLT (&2TG)	48	46	45	42	40	35
Mega Cab Lone Star (&2TY)	47	45	44	41	39	35
Mega Cab Big Horn (&2TZ)	47	45	44	41	39	35
Mega Cab Outdoorsman (&2TT)	48	46	45	43	41	36
Mega Cab Laramie	48	46	45	43	41	36
Mega Cab Laramie Longhorn	46	44	43	41	39	34
deduct w/o AutoTran	2	2	2	2	2	2

RAM 3500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST (&2TA)	46	44	43	40	38	34
Reg Cab SLT (&2TG)	44	42	41	39	37	32
Crew Cab ST (&2TA)	49	47	46	43	41	36
Crew Cab SLT (&2TG)	45	43	42	40	38	34
Crew Cab Lone Star (&2TY)	45	43	42	39	37	32
Crew Cab Big Horn (&2TZ)	45	43	42	39	37	32
Crew Cab Outdoorsman (&2TT)	47	45	44	42	40	35
Crew Cab Laramie (&2TH)	47	45	44	42	40	35
Crew Cab Laramie Longhorn	46	44	43	40	38	34
Mega Cab SLT (&2TG)	49	47	46	44	42	37
Mega Cab Lone Star (&2TY)	48	46	45	42	40	35
Mega Cab Big Horn (&2TZ)	48	46	45	42	40	35
Mega Cab Outdoorsman (&2TT)	51	49	48	45	43	37
Mega Cab Laramie	51	49	48	45	43	38
Mega Cab Laramie Longhorn	49	47	46	43	41	36
deduct w/o AutoTran	2	2	2	2	2	2

2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST (&2TA)	50	47	45	41	39	35
Reg Cab Tradesman (&2TB)	51	49	47	43	41	36
Reg Cab Express (&2TC)	52	49	47	43	41	36
Reg Cab SLT (&2TG)	47	45	43	39	37	33
Reg Cab Outdoorsman (&2TT)	46	44	42	38	36	32
Reg Cab Sport	46	44	42	38	36	32
Quad Cab ST (&2TA)	54	51	49	45	43	38
Quad Cab Express (&2TC)	57	54	52	47	45	40
Quad Cab SLT (&2TG)	52	49	47	43	41	36
Quad Cab Lone Star (&2TY)	52	49	47	43	41	36
Quad Cab Big Horn (&2TZ)	52	49	47	43	41	36
Quad Cab Outdoorsman (&2TT)	56	53	51	47	45	39
Quad Cab Sport	49	46	44	40	38	34
Quad Cab Laramie	51	48	46	42	40	36
Crew Cab ST (&2TA)	59	56	54	49	47	41
Crew Cab Express (&2TC)	61	58	56	51	49	43
Crew Cab SLT (&2TG)	56	53	51	47	45	39
Crew Cab Lone Star (&2TY)	57	54	52	48	46	40
Crew Cab Big Horn (&2TZ)	57	54	52	48	46	40
Crew Cab Outdoorsman (&2TT)	60	57	55	50	48	42
Crew Cab Sport	53	50	48	44	42	37
Crew Cab Laramie	55	52	50	46	44	39
Crew Cab Laramie Longhorn	54	51	49	45	43	37

RAM 2500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	48	46	45	42	40	35
Reg Cab SLT (&2TG)	45	43	42	39	37	33
Reg Cab Outdoorsman (&2TT)	45	43	42	39	37	33
Crew Cab ST	52	50	49	46	44	39
Crew Cab SLT (&2TG)	47	45	44	41	39	35
Crew Cab Lone Star (&2TY)	46	44	43	40	38	34
Crew Cab Big Horn (&2TZ)	46	44	43	40	38	34
Crew Cab Outdoorsman (&2TT)	47	45	44	41	39	35
Crew Cab Laramie	47	45	44	42	40	35
Crew Cab Laramie Longhorn	45	43	42	40	38	34
Crew Cab Power Wagon	45	43	42	40	38	33
Mega Cab SLT (&2TG)	50	48	47	44	42	37
Mega Cab Lone Star (&2TY)	49	47	46	43	41	36
Mega Cab Big Horn (&2TZ)	49	47	46	43	41	36
Mega Cab Outdoorsman (&2TT)	50	48	47	44	42	37
Mega Cab Laramie	50	48	47	44	42	37
Mega Cab Laramie Longhorn	48	46	45	43	41	36
deduct w/o AutoTran	2	2	2	2	2	2

2012 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 3500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST (&2TA)	50	48	47	44	42	37
Reg Cab SLT (&2TG)	47	45	44	42	40	35
Crew Cab ST (&2TA)	52	50	49	46	44	39
Crew Cab SLT (&2TG)	49	47	46	43	41	36
Crew Cab Lone Star (&2TY)	47	45	44	41	39	35
Crew Cab Big Horn (&2TZ)	47	45	44	41	39	35
Crew Cab Outdoorsman (&2TT)	50	48	47	44	42	37
Crew Cab Laramie (&2TH)	50	48	47	44	42	37
Crew Cab Laramie Longhorn	49	47	46	43	41	36
Mega Cab SLT (&2TG)	52	50	49	46	44	39
Mega Cab Lone Star (&2TY)	51	49	48	45	43	38
Mega Cab Big Horn (&2TZ)	51	49	48	45	43	37
Mega Cab Outdoorsman (&2TT)	54	52	50	47	45	40
Mega Cab Laramie	54	52	50	47	45	40
Mega Cab Laramie Longhorn	52	50	48	45	43	38
deduct w/o AutoTran (ex Mega Lone Star)	2	2	2	2	2	2

2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 1500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST (&2TA)	37	35	33	30	28	25
Reg Cab Tradesman (&2TB)	39	37	35	32	30	26
Reg Cab Express (&2TC)	40	38	36	33	31	27
Reg Cab SLT (&2TG)	38	36	34	31	29	26
Reg Cab Outdoorsman (&2TT)	36	34	33	30	28	24
Reg Cab Sport	37	35	33	30	28	25
Quad Cab ST	41	39	37	33	31	27
Quad Cab SLT (&2TG)	41	39	37	33	31	27
Quad Cab Lone Star (&2TY)	41	39	37	34	32	28
Quad Cab Big Horn (&2TZ)	41	39	37	34	32	28
Quad Cab Outdoorsman (&2TT)	40	38	36	33	31	27
Quad Cab Sport	40	38	36	33	31	27
Quad Cab Laramie	39	37	35	32	30	26
Crew Cab ST	44	42	40	36	34	30
Crew Cab SLT (&2TG)	42	40	38	34	32	28
Crew Cab Lone Star (&2TY)	42	40	38	35	33	29
Crew Cab Big Horn (&2TZ)	42	40	38	35	33	29
Crew Cab Outdoorsman (&2TT)	41	39	37	34	32	28
Crew Cab Sport	41	39	37	34	32	28
Crew Cab Laramie	40	38	36	33	31	27
Crew Cab Laramie Longhorn	39	37	35	32	30	26

RAM 2500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	31	30	29	27	25	22
Reg Cab SLT (&2TG)	30	29	28	26	25	22
Reg Cab Outdoorsman (&2TT)	30	29	28	26	24	21
Crew Cab ST	36	34	33	31	29	25
Crew Cab SLT (&2TG)	33	32	31	29	27	23
Crew Cab Lone Star (&2TY)	32	31	30	28	26	23
Crew Cab Big Horn (&2TZ)	32	31	30	28	26	23
Crew Cab Outdoorsman (&2TT)	33	32	31	29	27	24
Crew Cab Laramie	35	33	32	30	28	25
Crew Cab Laramie Longhorn	33	31	30	28	26	23
Mega Cab SLT (&2TG)	35	33	32	30	28	25
Mega Cab Lone Star (&2TY)	34	33	32	30	28	24
Mega Cab Big Horn (&2TZ)	34	33	32	30	28	24
Mega Cab Outdoorsman (&2TT)	35	33	32	30	28	25
Mega Cab Laramie	37	35	34	32	30	26
Mega Cab Laramie Longhorn	34	33	32	30	28	24
deduct w/o AutoTran	2	2	2	2	2	2

2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 3500 2WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	38	36	35	33	31	27
Reg Cab SLT	36	34	33	31	29	26
Crew Cab ST	40	38	37	34	32	28
Crew Cab SLT	36	34	33	31	29	25
Crew Cab Lone Star (&2TY)	35	34	33	31	29	25
Crew Cab Big Horn (&2TZ)	36	34	33	31	29	25
Crew Cab Outdoorsman (&2TT)	37	35	34	32	30	26
Crew Cab Laramie	38	36	35	32	30	27
Crew Cab Laramie Longhorn	37	35	34	32	30	26
Mega Cab SLT (&2TG)	38	36	35	32	30	27
Mega Cab Lone Star (&2TY)	37	35	34	32	30	27
Mega Cab Big Horn (&2TZ)	37	35	34	32	30	27
Mega Cab Outdoorsman (&2TT)	39	37	36	34	32	28
Mega Cab Laramie	39	37	36	34	32	28
Mega Cab Laramie Longhorn	38	36	35	33	31	27
deduct w/o AutoTran	2	2	2	2	2	2

RAM 1500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST (&2TA)	38	36	34	31	29	25
Reg Cab Tradesman (&2TB)	39	37	35	32	30	26
Reg Cab Express (&2TC)	40	38	36	33	31	27
Reg Cab SLT (&2TG)	40	38	36	33	31	27
Reg Cab Outdoorsman	39	37	35	32	30	26
Reg Cab Sport	40	38	36	33	31	27
Quad Cab ST	42	40	38	35	33	29
Quad Cab SLT (&2TG)	43	41	39	35	33	29
Quad Cab Lone Star (&2TY)	44	42	40	36	34	30
Quad Cab Big Horn (&2TZ)	44	42	40	36	34	30
Quad Cab Outdoorsman (&2TT)	43	41	39	35	33	29
Quad Cab Sport	42	40	38	35	33	29
Quad Cab Laramie	42	40	38	34	32	28
Crew Cab ST	46	44	42	38	36	31
Crew Cab SLT (&2TG)	44	42	40	36	34	30
Crew Cab Lone Star (&2TY)	45	43	41	37	35	30
Crew Cab Big Horn (&2TZ)	45	43	41	37	35	30
Crew Cab Outdoorsman (&2TT)	44	42	40	36	34	30
Crew Cab Sport	43	41	39	35	33	29
Crew Cab Laramie	41	39	37	34	32	28
Crew Cab Laramie Longhorn	40	38	36	33	31	27

2011 New Chrysler Light Duty Commercial Vehicles

RAM CAB AND CHASSIS						
RAM 2500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	36	34	33	31	29	25
Reg Cab SLT (&2TG)	34	33	32	30	28	24
Reg Cab Outdoorsman (&2TT)	34	33	32	30	28	24
Crew Cab ST	40	38	37	35	33	29
Crew Cab SLT (&2TG)	37	35	34	32	30	26
Crew Cab Lone Star (&2TY)	36	35	34	32	30	26
Crew Cab Big Horn (&2TZ)	36	34	33	31	29	26
Crew Cab Outdoorsman (&2TT)	37	35	34	32	30	26
Crew Cab Laramie	38	36	35	33	31	27
Crew Cab Laramie Longhorn	36	34	33	31	29	26
Crew Cab Power Wagon	37	35	34	32	30	26
Mega Cab SLT (&2TG)	39	37	36	33	31	28
Mega Cab Lone Star (&2TY)	38	36	35	33	31	27
Mega Cab Big Horn (&2TZ)	38	36	35	33	31	27
Mega Cab Outdoorsman (&2TT)	38	36	35	33	31	27
Mega Cab Laramie	39	37	36	33	31	28
Mega Cab Laramie Longhorn	37	35	34	32	30	27
deduct w/o AutoTran	2	2	2	2	2	2

RAM 3500 4WD	24 mo	27 mo	30 mo	36 mo	39 mo	48 mo
Reg Cab ST	42	40	39	36	34	30
Reg Cab SLT	40	38	37	34	32	28
Crew Cab ST	44	42	41	38	36	31
Crew Cab SLT	40	38	37	34	32	28
Crew Cab Lone Star (&2TY)	39	37	36	34	32	28
Crew Cab Big Horn (&2TZ)	39	37	36	34	32	28
Crew Cab Outdoorsman (&2TT)	41	39	38	35	33	29
Crew Cab Laramie	41	39	38	35	33	29
Crew Cab Laramie Longhorn	40	38	37	35	33	29
Mega Cab SLT (&2TG)	42	40	39	36	34	30
Mega Cab Lone Star (&2TY)	41	39	38	36	34	30
Mega Cab Big Horn (&2TZ)	41	39	38	36	34	30
Mega Cab Outdoorsman (&2TT)	43	41	40	37	35	31
Mega Cab Laramie	43	41	40	37	35	31
Mega Cab Laramie Longhorn	43	41	40	37	35	30
deduct w/o AutoTran	2	2	2	2	2	2

New GM Models

2012 NEW GM MODELS

BUICK	20
CADILLAC	20
CHEVROLET	20
CHEVROLET TRUCK	20
GMC TRUCK	21

2011 NEW GM MODELS

BUICK	23
CADILLAC	23
CHEVROLET	23
CHEVROLET TRUCK	23
GMC TRUCK	24

2012 New GM Models

BUICK**ENCLAVE 2WD**

4dr Wgn Base	59	59	56	54	49	47	41
4dr Wgn Convenience	58	58	55	53	49	46	40
4dr Wgn Leather	57	57	54	52	47	45	39
4dr Wgn Premium	53	53	50	48	44	42	36

ENCLAVE AWD

4dr Wgn Base	61	61	58	56	51	48	42
4dr Wgn Convenience	60	60	57	55	50	47	41
4dr Wgn Leather	57	57	54	52	47	45	39
4dr Wgn Premium	54	54	51	49	44	42	37

LACROSSE

4dr Sdn	50	50	48	46	43	41	37
4dr Sdn Convenience	53	53	51	49	45	43	39
4dr Sdn Leather	52	52	50	48	45	43	39
4dr Sdn Leather AWD	54	54	52	50	46	44	40
4dr Sdn Premium 1	52	52	50	48	44	42	38
4dr Sdn Premium 1 AWD	52	52	50	48	44	42	38
4dr Sdn Premium 2	52	52	50	48	44	42	38
4dr Sdn Premium 2 AWD	52	52	50	48	45	43	38
4dr Sdn Premium 3	53	53	51	49	45	43	39
4dr Sdn Touring	52	52	50	48	45	43	39

REGAL

4dr Sdn Base	57	57	55	53	49	47	44
4dr Sdn Premium 1	54	54	52	50	47	45	42
4dr Sdn Premium 2	53	53	51	49	46	44	41
4dr Sdn Turbo Premium 1	55	55	53	51	47	46	43
4dr Sdn Turbo Premium 2	54	54	52	50	46	45	42
4dr Sdn Turbo Premium 3	53	53	51	49	45	43	40
4dr Sdn GS	52	52	50	48	44	43	40
deduct w/o AutoTran (ex GS)	3	2	2	2	2	2	2

VERANO

4dr Sdn	64	64	61	59	54	52	47
4dr Sdn Convenience	62	62	59	57	53	51	45
4dr Sdn Leather	59	59	57	55	51	49	44

CADILLAC**CTS COUPE**

2dr Cpe	59	59	57	55	52	50	45
2dr Cpe Performance	53	53	51	50	47	45	40
2dr Cpe Premium	50	50	48	47	45	43	39
2dr Cpe AWD	59	59	57	55	52	50	45
2dr Cpe Performance AWD	53	53	51	50	48	46	41
2dr Cpe Premium AWD	52	52	50	49	47	45	40
2dr Cpe V	56	56	54	53	50	48	42
deduct w/o AutoTran	3	2	2	2	2	2	2

CTS SEDAN

4dr Sdn 3.0L	52	52	50	49	46	44	40
4dr Sdn 3.0L Luxury	50	50	48	47	45	43	38
4dr Sdn 3.6L Performance	49	49	47	46	44	42	37
4dr Sdn 3.6L Premium	48	48	46	45	43	41	36
4dr Sdn 3.0L AWD	54	54	52	51	48	46	41
4dr Sdn 3.0L Luxury AWD	52	52	50	49	47	45	40
4dr Sdn 3.6L Performance AWD	51	51	49	48	45	43	39
4dr Sdn 3.6L Premium AWD	50	50	48	47	44	42	38
4dr Sdn V	54	54	52	51	48	46	41
deduct w/o AutoTran	3	2	2	2	2	2	2

CTS WAGON

4dr Wgn 3.0L	51	51	49	48	45	43	39
4dr Wgn 3.0L Luxury	50	50	48	47	44	42	38
4dr Wgn 3.6L Performance	48	48	46	45	42	40	36
4dr Wgn 3.6L Premium	48	48	46	45	42	40	36
4dr Wgn 3.0L AWD	53	53	51	50	47	45	40
4dr Wgn 3.0L Luxury AWD	51	51	49	48	45	43	39
4dr Wgn 3.6L Performance AWD	49	49	47	46	43	41	37
4dr Wgn 3.6L Premium AWD	50	50	48	47	44	42	37
4dr Wgn V	53	53	51	50	48	46	40
deduct w/o AutoTran	3	2	2	2	2	2	2

ESCALADE 2WD

4dr Wgn Base	48	48	46	45	43	41	37
4dr Wgn Luxury	48	48	46	45	42	40	37
4dr Wgn Premium	48	48	46	45	42	40	36
4dr Wgn Platinum Edition	50	50	48	47	44	42	38
4dr Wgn ESV Base	48	48	46	45	42	40	36
4dr Wgn ESV Luxury	48	48	46	45	42	40	36
4dr Wgn ESV Premium	47	47	45	44	41	39	35
4dr Wgn ESV Platinum Edition	49	49	47	46	44	42	38

ESCALADE AWD

4dr Wgn Base	48	48	46	45	43	41	37
4dr Wgn Luxury	48	48	46	45	43	41	37
4dr Wgn Premium	48	48	46	45	42	40	36
4dr Wgn Platinum Edition	50	50	48	47	44	42	38
4dr Wgn ESV Base	48	48	46	45	42	40	37
4dr Wgn ESV Luxury	48	48	46	45	42	40	36
4dr Wgn ESV Premium	47	47	45	44	41	39	35
4dr Wgn ESV Platinum Edition	49	49	47	46	44	42	38
4dr Wgn EXT Base	51	51	49	48	45	43	39
4dr Wgn EXT Luxury	52	52	50	49	46	44	39
4dr Wgn EXT Premium	51	51	49	48	45	43	39

ESCALADE HYBRID 2WD

4dr Wgn	49	49	47	46	43	41	37
4dr Wgn Platinum	52	52	50	49	46	44	39

ESCALADE HYBRID 4WD

4dr Wgn	50	50	48	47	44	42	37
4dr Wgn Platinum	52	52	50	49	46	44	39

SRX 2WD

4dr Wgn Base	63	63	60	58	53	50	44
4dr Wgn Luxury	63	63	60	58	54	51	45
4dr Wgn Performance	61	61	58	56	52	49	43
4dr Wgn Premium	60	60	57	55	51	48	42

2012 New GM Models

CADILLAC**SRX AWD**

4dr Wgn Luxury	61	61	58	56	52	49	43
4dr Wgn Performance	61	61	58	56	52	49	43
4dr Wgn Premium	59	59	56	54	50	48	42

CHEVROLET**CAMARO**

2dr Cpe 1LS	63	63	61	59	56	54	48
2dr Cpe 2LS	63	63	61	59	55	53	47
2dr Cpe 1LT	59	59	57	55	52	50	45
2dr Conv 1LT	57	57	55	53	50	48	42
2dr Cpe 2LT	56	56	54	52	49	47	42
2dr Conv 2LT	51	51	49	48	46	44	38
2dr Cpe 1SS	62	62	60	58	55	53	47
2dr Conv 1SS	58	58	56	54	51	49	43
2dr Cpe 2SS	58	58	56	54	51	49	43
2dr Conv 2SS	55	55	53	51	48	46	41

CORVETTE

2dr Cpe	55	55	53	52	49	47	43
2dr Cpe Z16 Grand Sport	49	49	48	47	45	43	38
2dr Conv	54	54	52	51	48	46	42
2dr Conv Z16 Grand Sport	52	52	51	50	48	46	41
2dr Cpe Z06	50	50	48	47	45	43	39
2dr Cpe ZR1	48	48	46	45	43	41	37

CRUZE

4dr Sdn LS	58	58	56	54	51	48	42
4dr Sdn 1FL	58	58	56	54	51	49	43
4dr Sdn 1LT	59	59	57	55	52	49	43
4dr Sdn 2LT	56	56	54	52	49	47	41
4dr Sdn LTZ	54	54	52	51	48	46	40
4dr Sdn ECO	60	60	58	56	53	50	44
deduct w/o AutoTran (ex ECO)	3	2	2	2	2	2	2

IMPALA

4dr Sdn LS	42	42	40	39	37	35	30
4dr Sdn LT	40	40	38	37	35	33	29
4dr Sdn LTZ	40	40	38	37	35	33	29

MALIBU

4dr Sdn 1FL	55	55	53	51	47	44	38
4dr Sdn LS	55	55	53	51	47	44	38
4dr Sdn 1LT	54	54	52	50	46	44	38
4dr Sdn 2LT	50	50	48	46	43	41	35
4dr Sdn 3LT	50	50	48	46	42	40	35
4dr Sdn 1LZ	51	51	49	47	43	41	36
4dr Sdn 2LZ	51	51	49	47	44	42	36

SONIC

4dr Sdn 1LS	68	68	64	60	52	49	43
4dr Sdn 2LS	68	68	64	60	52	49	43
4dr Sdn 1LT	67	67	63	59	51	49	43
4dr Sdn 2LT	66	66	62	58	51	48	42
4dr Sdn 1LTZ	65	65	61	57	50	48	42
4dr Sdn 2LTZ	64	64	60	57	50	47	41
5dr HB 1LS	66	66	62	58	51	48	42
5dr HB 2LS	67	67	63	59	51	48	42
5dr HB 1LT	66	66	62	58	50	48	42
5dr HB 2LT	66	66	62	58	50	48	42
5dr HB 1LTZ	65	65	61	57	50	47	41
5dr HB 2LTZ	64	64	60	56	49	47	41

VOLT

5dr HB without Navigation	65	65	64	63	61	59	55
5dr HB with Navigation	64	64	63	62	60	58	54

CHEVROLET TRUCK**AVALANCHE 2WD**

Crew Cab LS	45	45	43	42	40	38	34
Crew Cab LT	43	43	42	41	39	37	33
Crew Cab LTZ	43	43	41	40	38	36	33

AVALANCHE 4WD

Crew Cab LS	47	47	45	44	41	39	36
Crew Cab LT	45	45	43	42	40	38	35
Crew Cab LTZ	45	45	43	42	39	37	34

COLORADO 2WD

Reg Cab Work Truck	38	38	36	35	32	31	29
Reg Cab 1LT	39	39	37	36	34	33	30
Ext Cab Work Truck	45	45	43	42	39	37	34
Ext Cab 1LT	45	45	43	42	39	37	34
Ext Cab 2LT	42	42	40	39	37	35	32
Ext Cab 3LT	44	44	42	41	39	37	34
Crew Cab 1LT	50	50	48	47	44	42	39
Crew Cab 2LT	48	48	46	44	41	40	37
Crew Cab 3LT	50	50	48	46	43	41	38
deduct w/o AutoTran	3	2	2	2	2	2	2

COLORADO 4WD

Reg Cab Work Truck	41	41	39	38	36	35	32
Reg Cab 1LT	42	42	40	39	37	35	32
Ext Cab Work Truck	48	48	46	44	41	39	36
Ext Cab 1LT	48	48	46	44	41	40	37
Ext Cab 2LT	46	46	44	43	40	38	35
Crew Cab 1LT	54	54	52	50	47	45	41
Crew Cab 2LT	51	51	49	47	44	42	39
w/o Auto/Iran	3	2	2	2	2	2	2

CHEVROLET TRUCK

	12	24	27	30	36	39	48
EQUINOX AWD							
4dr Wgn LS	57	57	55	54	51	49	43
4dr Wgn 1LT	55	55	53	51	48	46	41
4dr Wgn 2LT	54	54	52	51	48	46	41
4dr Wgn LTZ	52	52	50	49	47	45	39

EXPRESS CARGO VAN

3dr Van 1500	42	42	40	38	35	33	30
3dr Van 2500 135wb	41	41	39	37	33	31	28
3dr Van 2500 155wb	39	39	37	35	32	30	27
3dr Van 3500 135wb (-ZP3)	39	39	37	35	32	30	26
3dr Van 3500 155wb (-ZP3)	38	38	36	34	31	29	26
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS CARGO VAN AWD

3dr Van 1500	42	42	40	38	35	33	30
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS PASSENGER

3dr Van 1500 LS	37	37	35	34	31	29	25
3dr Van 1500 LT	39	39	37	35	32	30	27
3dr Van 2500 LS	35	35	33	32	29	27	24
3dr Van 2500 LT	37	37	35	33	30	28	25
3dr Van 3500 135wb 1LS	34	34	32	31	28	26	23
3dr Van 3500 135wb LT	35	35	33	32	29	27	24
3dr Van 3500 155wb 1LS (-ZP3)	33	33	31	30	27	26	23
3dr Van 3500 155wb LT (-ZP3)	34	34	32	31	29	27	23
3dr Van 3500 135wb 2LS	32	32	30	29	26	25	23
3dr Van 3500 135wb 2LT	33	33	31	30	28	26	23
3dr Van 3500 155wb 2LS (-ZP3)	31	31	29	28	25	24	22
3dr Van 3500 155wb 2LT (-ZP3)	34	34	32	31	28	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS PASSENGER AWD

3dr Van 1500 LS	39	39	37	35	32	30	26
3dr Van 1500 LT	40	40	38	36	32	30	27
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SILVERADO 1500 2WD

Reg Cab Work Truck	45	45	43	41	38	36	33
Reg Cab LT	43	43	41	39	36	34	31
Ext Cab Work Truck	48	48	46	44	40	38	35
Ext Cab LS	49	49	47	45	42	40	36
Ext Cab LT	50	50	48	46	42	40	36
Ext Cab LTZ	47	47	45	43	40	38	34
Crew Cab Work Truck	50	50	48	46	42	40	36
Crew Cab LS	51	51	49	47	43	41	37
Crew Cab LT	52	52	50	48	44	42	38
Crew Cab LTZ	48	48	46	44	41	39	35

Cab and Chassis (See Commercial Information Section)

SILVERADO 1500 HYBRID 2WD

Crew Cab 1HY	56	56	53	51	47	45	40
Crew Cab 2HY	55	55	52	50	46	44	39

Cab and Chassis (See Commercial Information Section)

SILVERADO 2500HD 2WD

Reg Cab Work Truck	44	44	42	40	37	35	32
Reg Cab LT	45	45	43	41	38	36	33
Ext Cab Work Truck	49	49	47	45	41	39	36
Ext Cab LT	50	50	48	46	42	40	37
Ext Cab LTZ	49	49	47	45	42	40	36
Crew Cab Work Truck	55	55	52	50	46	44	40
Crew Cab LT	60	60	57	55	51	49	44
Crew Cab LTZ	54	54	52	50	46	44	39

Cab and Chassis (See Commercial Information Section)

SILVERADO 3500HD 2WD

Reg Cab Work Truck	48	48	46	44	40	38	35
Reg Cab LT	46	46	44	43	40	38	34
Ext Cab Work Truck	53	53	51	49	45	43	39
Ext Cab LT	52	52	50	48	44	42	38
Ext Cab LTZ	52	52	50	48	44	42	38
Crew Cab Work Truck	56	56	53	51	47	45	41
Crew Cab LT	54	54	52	50	46	44	40
Crew Cab LTZ	53	53	51	49	45	43	39

Cab and Chassis (See Commercial Information Section)

SILVERADO 1500 4WD

Reg Cab Work Truck	51	51	49	47	43	41	37
Reg Cab LT	48	48	46	44	41	39	35
Ext Cab Work Truck	52	52	50	48	44	42	38
Ext Cab LS	54	54	52	50	46	44	39
Ext Cab LT	54	54	52	50	46	44	39
Ext Cab LTZ	52	52	50	48	44	42	38
Crew Cab Work Truck	53	53	51	49	45	43	38
Crew Cab LS	56	56	53	51	47	45	41
Crew Cab LT	55	55	53	51	47	45	41
Crew Cab LTZ	53	53	51	49	45	43	39

Cab and Chassis (See Commercial Information Section)

SILVERADO 1500 HYBRID 4WD

Crew Cab 1HY	60	60	57	55	50	48	42
Crew Cab 2HY	58	58	55	53	49	47	41

Cab and Chassis (See Commercial Information Section)

SILVERADO 2500HD 4WD

Reg Cab Work Truck	50	50	48	46	42	40	36
Reg Cab LT	52	52	50	48	44	42	38
Ext Cab Work Truck	54	54	52	50	46	44	40
Ext Cab LT	53	53	51	49	45	43	39
Ext Cab LTZ	54	54	52	50	46	44	40
Crew Cab Work Truck	59	59	57	55	51	49	44
Crew Cab LT	58	58	55	53	49	47	42
Crew Cab LTZ	56	56	53	51	47	45	41

CHEVROLET TRUCK

	12	24	27	30	36	39	48
SILVERADO 3500HD 4WD							
Reg Cab Work Truck	54	54	52	50	46	44	40
Reg Cab LT	56	56	53	51	47	45	41
Ext Cab Work Truck	58	58	55	53	49	47	42
Ext Cab LT	57	57	55	53	49	47	42
Ext Cab LTZ	55	55	53	51	47	45	40
Crew Cab Work Truck	61	61	58	56	52	50	45
Crew Cab LT	58	58	55	53	49	47	43
Crew Cab LTZ	57	57	54	52	48	46	41

Cab and Chassis (See Commercial Information Section)

SUBURBAN 2WD

4dr Wgn 1500 LS	46	46	44	43	41	39	36
4dr Wgn 1500 LT	47	47	45	44	42	40	36
4dr Wgn 1500 LTZ	44	44	42	41	39	37	34
4dr Wgn 2500 LS	47	47	45	44	42	40	36
4dr Wgn 2500 LT	46	46	45	44	42	40	36
deduct with Conversion	4	4	4	4	4	4	4

SUBURBAN 4WD

4dr Wgn 1500 LS	49	49	48	47	45	43	38
4dr Wgn 1500 LT	48	48	47	46	44	42	38
4dr Wgn 1500 LTZ	47	47	45	44	42	40	37
4dr Wgn 2500 LS	48	48	47	46	44	42	38
4dr Wgn 2500 LT	48	48	47	46	44	42	38
deduct with Conversion	4	4	4	4	4	4	4

TAHOE 2WD

4dr Wgn 1500 LS	45	45	43	42	40	38	35
4dr Wgn 1500 LT	47	47	45	44	42	40	36
4dr Wgn 1500 LTZ	44	44	43	42	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

TAHOE 4WD

4dr Wgn 1500 LS	48	48	46	45	43	41	37
4dr Wgn 1500 LT	48	48	46	45	43	41	37
4dr Wgn 1500 LTZ	45	45	44	43	41	39	35
deduct with Conversion	4	4	4	4	4	4	4

TAHOE HYBRID 2WD

4dr Wgn	48	48	46	45	43	41	37
deduct with Conversion	4	4	4	4	4	4	4

TAHOE HYBRID 4WD

4dr Wgn	49	49	47	46	44	42	38
deduct with Conversion	4	4	4	4	4	4	4

TRAVERSE 2WD

4dr Wgn LS	59	59	57	55	51	49	43
4dr Wgn 1LT	54	54	52	50	47	45	39
4dr Wgn 2LT	53	53	51	49	46	44	39
4dr Wgn LTZ	54	54	52	50	47	45	40

TRAVERSE AWD

4dr Wgn LS	61	61	58	56	52	50	44
4dr Wgn 1LT	57	57	55	53	49	47	42
4dr Wgn 2LT	55	55	53	51	47	45	40
4dr Wgn LTZ	57	57	55	53	49	47	41

GMC TRUCK

	12	24	27	30	36	39	48
ACADIA 2WD							
4dr Wgn SL	57	57	55	54	51	48	42
4dr Wgn SLE	56	56	54	52	49	47	41
4dr Wgn SLT1	56	56	54	52	49	47	41
4dr Wgn SLT2	53	53	51	50	47	45	39
4dr Wgn Denali	54	54	52	50	47	45	39

ACADIA AWD

4dr Wgn SL	59	59	57	55	52	49	43
4dr Wgn SLE	57	57	55	53	50	48	42
4dr Wgn SLT1	55	55	53	52	49	47	41
4dr Wgn SLT2	54	54	52	51	48	46	40
4dr Wgn Denali	55	55	53	51	48	46	40

CANYON 2WD

Reg Cab Work Truck	40	40	38	37	34	33	31
Reg Cab SLE1	41	41	39	38	36	35	32
Ext Cab Work Truck	46	46	44	43	41	39	35
Ext Cab SLE1	46	46	44	43	41	39	35
Crew Cab SLE1	51	51	49	48	45	43	40
Crew Cab SLE2	50	50	48	47	44	42	39
deduct w/o AutoTran	3	2	2	2	2	2	2

CANYON 4WD

Reg Cab Work Truck	42	42	40	39	37	35	32
Reg Cab SLE1	44	44	42	41	38	36	33
Ext Cab Work Truck	49	49	47	45	42	40	37
Ext Cab SLE1	49	49	47	45	42	40	37
Ext Cab SLE2	48	48	46	44	41	39	36
Crew Cab SLE1	54	54	52	50	47	45	41
Crew Cab SLE2	52	52	50	49	46	44	40
Crew Cab SLT	53	53	51	49	46	44	41

SAVANA CARGO VAN

SAVANNA SAVANNA VAN							
3dr Van 1500	43	43	41	39	35	33	30
3dr Van 2500 135wb	41	41	39	37	33	31	28
3dr Van 2500 155wb	39	39	37	35	32	30	27
3dr Van 3500 135wb	39	39	37	35	32	30	27
3dr Van 3500 155wb (-ZP3)	40	40	38	36	32	30	27
deduct with Conversion	4	4	4	4	4	4	4

GMC TRUCK**SAVANA PASSENGER**

3dr Van 1500 LS	37	37	35	34	31	29	25
3dr Van 1500 LT	39	39	37	35	32	30	27
3dr Van 2500 LS	39	39	37	35	32	30	26
3dr Van 2500 LT	39	39	37	35	32	30	26
3dr Van 3500 135wb 1LS	35	35	33	32	29	27	24
3dr Van 3500 135wb 1LT	36	36	34	33	30	28	25
3dr Van 3500 135wb 2LS	34	34	32	31	28	26	23
3dr Van 3500 135wb 2LT	33	33	31	30	28	26	23
3dr Van 3500 155wb 1LS (-ZP3)	39	39	37	35	32	30	27
3dr Van 3500 155wb 1LT (-ZP3)	41	41	39	37	34	32	29
3dr Van 3500 155wb 2LS (-ZP3)	33	33	31	30	28	26	23
3dr Van 3500 155wb 2LT (-ZP3)	36	36	34	33	30	28	25
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA PASSENGER AWD

3dr Van 1500 LS	38	38	36	34	31	29	26
3dr Van 1500 LT	39	39	37	35	32	30	27
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SIERRA 1500 2WD

Reg Cab Work Truck	46	46	44	42	39	37	33
Reg Cab SLE	43	43	41	39	36	34	31
Ext Cab Work Truck	49	49	47	45	41	39	35
Ext Cab SL	50	50	48	46	42	40	36
Ext Cab SLE	48	48	46	44	41	39	35
Ext Cab SLT	47	47	45	43	40	38	34
Crew Cab Work Truck	51	51	49	47	43	41	37
Crew Cab SL	53	53	51	49	45	43	38
Crew Cab SLE	52	52	50	48	44	42	37
Crew Cab SLT	49	49	47	45	41	39	35

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 DENALI 2WD

Crew Cab	50	50	48	46	42	40	36
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Cab and Chassis (See Commercial Information Section)

SIERRA 1500 HYBRID 2WD

Crew Cab 3HA	56	56	53	51	47	45	39
Crew Cab 3HB	55	55	52	50	46	44	38

SIERRA 2500HD 2WD

Reg Cab Work Truck	45	45	43	41	38	36	32
Reg Cab SLE	47	47	45	43	39	37	34
Ext Cab Work Truck	50	50	48	46	42	40	36
Ext Cab SLE	50	50	48	46	42	40	36
Ext Cab SLT	50	50	48	46	42	40	36
Crew Cab Work Truck	57	57	54	52	48	46	41
Crew Cab SLE	59	59	56	54	50	48	43
Crew Cab SLT	54	54	52	50	46	44	39

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD DENALI 2WD

Crew Cab	56	56	53	51	47	45	41
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Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD 2WD

Reg Cab Work Truck	49	49	47	45	41	39	35
Reg Cab SLE	50	50	48	46	43	41	36
Ext Cab Work Truck	55	55	52	50	46	44	39
Ext Cab SLE	53	53	51	49	45	43	38
Ext Cab SLT	53	53	50	48	44	42	38
Crew Cab Work Truck	59	59	56	54	49	47	42
Crew Cab SLE	54	54	52	50	46	44	39
Crew Cab SLT	54	54	51	49	45	43	39

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD DENALI 2WD

Crew Cab	66	66	63	61	56	54	48
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Cab and Chassis (See Commercial Information Section)

SIERRA 1500 4WD

Reg Cab Work Truck	52	52	50	48	44	42	38
Reg Cab SLE	49	49	47	45	41	39	35
Ext Cab Work Truck	54	54	52	50	46	44	39
Ext Cab SL	56	56	53	51	47	45	40
Ext Cab SLE	55	55	53	51	47	45	40
Ext Cab SLT	52	52	50	48	44	42	38
Crew Cab Work Truck	56	56	53	51	47	45	40
Crew Cab SL	58	58	55	53	49	47	42
Crew Cab SLE	56	56	53	51	47	45	40
Crew Cab SLT	53	53	51	49	45	43	38

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 DENALI 4WD

Crew Cab	53	53	51	49	45	43	38
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Cab and Chassis (See Commercial Information Section)

SIERRA 1500 HYBRID 4WD

Crew Cab 3HA	61	61	58	56	51	48	42
Crew Cab 3HB	59	59	56	54	49	47	41

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD 4WD

Reg Cab Work Truck	51	51	49	47	43	41	37
Reg Cab SLE	52	52	50	48	44	42	37
Ext Cab Work Truck	55	55	52	50	46	44	39
Ext Cab SLE	53	53	50	48	44	42	38
Ext Cab SLT	50	50	48	46	42	40	36
Crew Cab Work Truck	61	61	58	56	51	49	44
Crew Cab SLE	58	58	55	53	49	47	42
Crew Cab SLT	57	57	54	52	48	46	41

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD DENALI 4WD

Crew Cab	58	58	55	53	49	47	42
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Cab and Chassis (See Commercial Information Section)

GMC TRUCK**SIERRA 3500HD 4WD**

Reg Cab Work Truck	56	56	53	51	47	45	40
Reg Cab SLE	57	57	54	52	48	46	41
Ext Cab Work Truck	60	60	57	55	50	48	43
Ext Cab SLE	57	57	54	52	48	46	41
Ext Cab SLT	57	57	54	52	48	46	41
Crew Cab Work Truck	63	63	60	58	53	51	45
Crew Cab SLE	58	58	55	53	49	47	42
Crew Cab SLT	58	58	55	53	49	47	41

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD DENALI 4WD

Crew Cab	60	60	57	55	51	49	43
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Cab and Chassis (See Commercial Information Section)

TERRAIN 2WD

4dr Wgn SLE1	54	54	52	51	48	46	40
4dr Wgn SLE2	54	54	52	51	48	46	40
4dr Wgn SLT1	53	53	51	50	47	45	39
4dr Wgn SLT2	52	52	50	49	46	44	39

TERRAIN AWD

4dr Wgn SLE1	56	56	54	52	49	47	41
4dr Wgn SLE2	55	55	53	52	49	47	41
4dr Wgn SLT1	54	54	52	51	48	46	40
4dr Wgn SLT2	53	53	51	49	46	44	39

YUKON 2WD

4dr Wgn SLE	47	47	45	44	42	40	36
4dr Wgn SLT	43	43	41	40	38	36	33
4dr Wgn Denali	48	48	46	45	42	40	37
deduct with Conversion	4	4	4	4	4	4	4

YUKON 4WD

4dr Wgn SLE	46	46	44	43	41	39	36
4dr Wgn SLT	46	46	44	43	41	39	36
4dr Wgn Denali	48	48	46	45	43	41	38
deduct with Conversion	4	4	4	4	4	4	4

YUKON HYBRID 2WD

4dr Wgn	48	48	46	45	42	40	36
4dr Wgn Denali	48	48	46	45	43	41	37
deduct with Conversion	4	4	4	4	4	4	4

YUKON HYBRID 4WD

4dr Wgn	48	48	46	45	43	41	37
4dr Wgn Denali	49	49	47	46	44	42	38
deduct with Conversion	4	4	4	4	4	4	4

YUKON XL 2WD

4dr Wgn 1500 SLE	43	43	42	41	39	37	34
4dr Wgn 1500 SLT	41	41	40	39	37	35	32
4dr Wgn 2500 SLE	43	43	42	41	39	37	34
4dr Wgn 2500 SLT	42	42	41	40	38	36	33
4dr Wgn Denali	44	44	43	42	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

YUKON XL 4WD

4dr Wgn 1500 SLE	46	46	44	43	41	39	36
4dr Wgn 1500 SLT	45	45	43	42	40	38	35
4dr Wgn 2500 SLE	45	45	43	42	40	38	35
4dr Wgn 2500 SLT	44	44	43	42	40	38	35
4dr Wgn Denali	46	46	44	43	41	39	36
deduct with Conversion	4	4	4	4	4	4	4

BUICK		12	24	27	30	36	39	48
ENCLAVE 2WD								
4dr Wgn CX		49	49	46	44	40	38	32
4dr Wgn CXL1		47	47	44	42	38	36	31
4dr Wgn CXL2		47	47	44	42	38	36	31
ENCLAVE AWD								
4dr Wgn CX		50	50	47	45	41	39	33
4dr Wgn CXL1		48	48	45	43	39	37	31
4dr Wgn CXL2		48	48	45	43	39	37	31
LACROSSE								
4dr Sdn CX		43	43	41	39	36	34	30
4dr Sdn CXL		46	46	44	42	38	36	32
4dr Sdn CXL AWD		44	44	42	40	36	34	30
4dr Sdn CXS		46	46	44	42	38	36	32
LUCERNE								
4dr Sdn CX		35	35	33	32	30	28	25
4dr Sdn CXL		36	36	34	33	31	30	27
4dr Sdn CXL Premium		34	34	32	31	29	28	25
4dr Sdn Super		33	33	32	31	29	28	25
REGAL								
4dr Sdn CXL RL1		49	49	47	45	42	41	38
4dr Sdn CXL RL2		49	49	47	45	42	41	38
4dr Sdn CXL RL3		48	48	46	44	41	40	37
4dr Sdn CXL RL4		48	48	46	44	41	40	37
4dr Sdn CXL RL5		48	48	46	44	41	40	37
4dr Sdn CXL RL6		47	47	45	43	40	39	37
4dr Sdn CXL Turbo TO1		50	50	48	46	42	41	38
4dr Sdn CXL Turbo TO2		50	50	48	46	42	41	38
4dr Sdn CXL Turbo TO3		49	49	47	45	42	41	38
4dr Sdn CXL Turbo TO4		48	48	46	44	41	40	37
4dr Sdn CXL Turbo TO5		48	48	46	44	41	40	37
4dr Sdn CXL Turbo TO6		48	48	46	44	41	40	37
4dr Sdn CXL Turbo TO7		47	47	45	43	40	39	36
deduct w/o AutoTran		3	2	2	2	2	2	2
CADILLAC								
CTS COUPE								
2dr Cpe RWD		51	51	49	48	45	43	37
2dr Cpe Performance		48	48	46	45	42	40	35
2dr Cpe Premium		46	46	44	43	40	38	33
2dr Cpe AWD		52	52	50	48	45	43	38
2dr Cpe Performance AWD		49	49	47	45	42	40	35
2dr Cpe Premium AWD		47	47	45	44	41	39	34
2dr Cpe V		46	46	44	43	40	38	33
deduct w/o AutoTran (ex Cpe V)		3	2	2	2	2	2	2
CTS SEDAN								
4dr Sdn 3.0L		45	45	43	42	39	37	32
4dr Sdn 3.0L Luxury		44	44	42	41	38	36	32
4dr Sdn 3.0L Performance		44	44	42	41	38	36	32
4dr Sdn 3.6L Performance		45	45	43	42	39	37	32
4dr Sdn 3.6L Premium		42	42	40	39	37	35	31
4dr Sdn 3.0L AWD		47	47	45	43	40	38	34
4dr Sdn 3.0L Luxury AWD		46	46	44	43	40	38	33
4dr Sdn 3.0L Performance AWD		46	46	44	43	40	38	33
4dr Sdn 3.6L Performance AWD		47	47	45	43	40	38	33
4dr Sdn 3.6L Premium AWD		45	45	43	42	39	37	32
4dr Sdn V		44	44	42	41	39	37	32
deduct w/o AutoTran		3	2	2	2	2	2	2
CTS WAGON								
4dr Wgn 3.0L		44	44	42	41	38	36	31
4dr Wgn 3.0L Luxury		43	43	41	40	37	35	31
4dr Wgn 3.0L Performance		42	42	40	39	36	34	30
4dr Wgn 3.6L Performance		43	43	41	40	37	35	31
4dr Wgn 3.6L Premium		41	41	39	38	36	34	30
4dr Wgn 3.0L AWD		45	45	43	42	39	37	32
4dr Wgn 3.0L Luxury AWD		45	45	43	42	39	37	32
4dr Wgn 3.0L Performance AWD		44	44	42	41	38	36	32
4dr Wgn 3.6L Performance AWD		42	42	40	39	36	34	30
4dr Wgn 3.6L Premium AWD		44	44	42	41	38	36	32
4dr Wgn V		44	44	42	41	39	37	31
deduct w/o AutoTran		3	2	2	2	2	2	2
DTS								
4dr Sdn Base		29	29	28	27	25	23	20
4dr Sdn Luxury		30	30	29	28	26	24	21
4dr Sdn Premium		31	31	29	28	26	24	21
4dr Sdn Platinum		31	31	29	28	26	24	21
4dr Sdn Livery		29	29	28	27	25	23	20
ESCALADE 2WD								
4dr Wgn Base		43	43	41	40	37	35	31
4dr Wgn Luxury		42	42	40	39	36	34	31
4dr Wgn Premium		42	42	40	39	36	34	31
4dr Wgn Platinum Edition		40	40	38	37	34	32	29
4dr Wgn ESV Base		45	45	43	42	39	37	33
4dr Wgn ESV Luxury		43	43	41	40	37	35	31
4dr Wgn ESV Premium		42	42	40	39	36	34	31
4dr Wgn ESV Platinum Edition		40	40	38	37	34	32	29
ESCALADE AWD								
4dr Wgn Base		43	43	41	40	37	35	31
4dr Wgn Luxury		43	43	41	40	37	35	31
4dr Wgn Premium		42	42	40	39	36	34	31
4dr Wgn Platinum Edition		40	40	38	37	34	32	29
4dr Wgn ESV Base		45	45	43	42	39	37	33
4dr Wgn ESV Luxury		42	42	40	39	36	34	31
4dr Wgn ESV Premium		42	42	40	39	36	34	31
4dr Wgn ESV Platinum Edition		40	40	38	37	35	33	29
4dr Wgn EXT Base		49	49	47	46	43	41	36
4dr Wgn EXT Luxury		48	48	46	44	41	39	35
4dr Wgn EXT Premium		47	47	45	44	41	39	34

CADILLAC	12	24	27	30	36	39	48
ESCALADE HYBRID 2WD							
4dr Wgn	46	46	44	42	39	37	33
4dr Wgn Platinum	43	43	41	40	37	35	31
ESCALADE HYBRID 4WD							
4dr Wgn	46	46	44	43	40	38	33
4dr Wgn Platinum	43	43	41	40	37	35	31
SRX 2WD							
4dr Wgn Base	55	55	52	49	44	42	36
4dr Wgn Luxury	55	55	52	49	44	42	36
4dr Wgn Performance	51	51	48	46	42	40	35
4dr Wgn Premium	50	50	47	45	41	39	34
SRX AWD							
4dr Wgn Luxury	53	53	50	48	43	41	36
4dr Wgn Performance	50	50	47	45	40	38	34
4dr Wgn Premium	48	48	45	43	39	37	33
4dr Wgn Turbo Performance	49	49	46	44	39	37	33
4dr Wgn Turbo Premium	48	48	45	43	39	37	33
STS							
4dr Sdn 1SA V6	33	33	31	29	26	24	21
4dr Sdn 1SA V6 AWD	33	33	31	29	26	24	21
4dr Sdn 1SB V6	32	32	30	28	25	23	20
4dr Sdn 1SB V6 AWD	32	32	30	28	25	24	21
4dr Sdn 1SC V6	33	33	31	29	26	24	21
CHEVROLET							
AVEO							
4dr Sdn LS	30	30	28	26	23	22	19
4dr Sdn 1LT	36	36	33	31	27	26	23
4dr Sdn 2LT	37	37	35	33	29	27	23
5dr HB LS	31	31	29	27	23	22	20
5dr HB 1LT	36	36	34	32	28	26	23
5dr HB 2LT	38	38	35	33	29	27	23
deduct w/o AutoTran (ex LS)	3	2	2	2	2	2	2
CAMARO							
2dr Cpe 1LS	53	53	51	50	47	45	39
2dr Cpe 2LS	53	53	51	50	48	46	40
2dr Cpe 1LT	54	54	52	51	48	46	41
2dr Conv 1LT	48	48	46	45	42	40	35
2dr Cpe 2LT	52	52	50	49	47	45	39
2dr Conv 2LT	47	47	45	44	42	40	35
2dr Cpe 1SS	59	59	57	55	52	50	45
2dr Conv 1SS	53	53	51	50	48	46	40
2dr Cpe 2SS	56	56	54	52	49	47	42
2dr Conv 2SS	51	51	49	48	46	44	38
CORVETTE							
2dr Cpe	51	51	49	48	45	43	37
2dr Cpe Z16 Grand Sport	48	48	46	45	42	40	35
2dr Conv	49	49	47	46	44	42	37
2dr Conv Z16 Grand Sport	48	48	46	45	42	40	35
2dr Cpe Z06	49	49	47	46	44	42	36
2dr Cpe ZR1	43	43	41	40	37	35	31
CRUZE							
4dr Sdn LS	53	53	50	48	43	41	35
4dr Sdn 1FL	53	53	50	48	43	41	35
4dr Sdn 1LT	54	54	51	49	44	42	36
4dr Sdn 2LT	52	52	49	47	43	41	35
4dr Sdn LTZ	50	50	47	45	41	39	34
4dr Sdn ECO	53	53	50	48	43	41	36
deduct w/o AutoTran	3	2	2	2	2	2	2
IMPALA							
4dr Sdn LS	33	33	32	31	29	28	25
4dr Sdn LT	33	33	32	31	29	28	25
4dr Sdn LTZ	33	33	32	31	29	28	25
MALIBU							
4dr Sdn 1FL	43	43	41	40	38	36	31
4dr Sdn LS	43	43	41	40	38	36	32
4dr Sdn 1LT	43	43	41	40	38	36	32
4dr Sdn 2LT	41	41	39	38	36	34	30
4dr Sdn LTZ	44	44	42	41	39	37	32
CHEVROLET TRUCK							
AVALANCHE 2WD							
Crew Cab LS	40	40	38	37	35	34	31
Crew Cab LT	38	38	36	35	33	32	29
Crew Cab LTZ	37	37	35	34	32	31	28
AVALANCHE 4WD							
Crew Cab LS	41	41	39	38	36	35	32
Crew Cab LT	39	39	37	36	34	33	30
Crew Cab LTZ	38	38	36	35	32	31	29
COLORADO 2WD							
Reg Cab Work Truck	32	32	31	30	28	27	24
Reg Cab 1LT	34	34	33	32	30	29	26
Ext Cab Work Truck	33	33	32	31	30	29	26
Ext Cab 1LT	35	35	34	33	31	30	27
Ext Cab 2LT	34	34	33	32	30	29	26
Ext Cab 3LT	37	37	35	34	32	31	28
Crew Cab 1LT	40	40	38	37	34	33	31
Crew Cab 2LT	37	37	35	34	32	31	29
Crew Cab 3LT	41	41	39	38	35	34	31
deduct w/o AutoTran	3	2	2	2	2	2	2

CHEVROLET TRUCK

COLORADO 4WD

Reg Cab Work Truck	36	36	35	34	32	31	28
Reg Cab 1LT	37	37	35	34	32	31	28
Ext Cab Work Truck	43	43	41	40	38	36	32
Ext Cab 1LT	43	43	41	40	38	36	33
Ext Cab 2LT	41	41	39	38	36	35	32
Crew Cab 1LT	46	46	44	43	40	38	35
Crew Cab 2LT	43	43	41	40	38	36	33
deduct w/o AutoTran	3	2	2	2	2	2	2

EQUINOX 2WD

4dr Wgn LS	52	52	50	48	44	42	37
4dr Wgn 1LT	49	49	47	45	42	40	35
4dr Wgn 2LT	49	49	47	45	41	39	35
4dr Wgn LTZ	48	48	46	44	41	39	34

EQUINOX AWD

4dr Wgn LS	53	53	51	49	45	43	38
4dr Wgn 1LT	50	50	48	46	42	40	35
4dr Wgn 2LT	50	50	48	46	42	40	35
4dr Wgn LTZ	47	47	45	43	40	38	33

EXPRESS CARGO VAN

3dr Van 1500	33	33	31	30	27	26	23
3dr Van 2500 135wb	32	32	30	29	27	26	23
3dr Van 2500 155wb	31	31	29	28	25	24	22
3dr Van 3500 135wb	31	31	29	28	25	24	21
3dr Van 3500 155wb (-ZP3)	31	31	29	28	25	24	21
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS CARGO VAN AWD

3dr Van 1500	32	32	30	28	25	24	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS PASSENGER

3dr Van 1500 LS	30	30	28	27	24	23	20
3dr Van 1500 LT	32	32	30	29	26	25	22
3dr Van 2500 LS	32	32	30	29	27	26	23
3dr Van 2500 LT	35	35	33	32	29	27	24
3dr Van 3500 135wb 1LS	32	32	30	29	26	25	22
3dr Van 3500 135wb LT	32	32	30	29	26	25	22
3dr Van 3500 155wb 1LS (-ZP3)	31	31	29	28	25	24	22
3dr Van 3500 155wb LT (-ZP3)	32	32	30	29	26	25	22
3dr Van 3500 135wb 2LS	30	30	28	27	24	23	21
3dr Van 3500 135wb 2LT	32	32	30	29	26	25	22
3dr Van 3500 155wb 2LS (-ZP3)	31	31	29	28	25	24	22
3dr Van 3500 155wb 2LT (-ZP3)	32	32	30	29	26	25	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

EXPRESS PASSENGER AWD

3dr Van 1500 LS	32	32	30	29	26	25	22
3dr Van 1500 LT	34	34	32	31	28	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

HHR

4dr Wgn LS	36	36	34	33	30	29	27
4dr Wgn Panel LS	35	35	33	32	29	28	26
4dr Wgn 1LT	37	37	35	33	30	29	27
4dr Wgn 2LT	39	39	37	35	32	31	28
deduct w/o AutoTran	3	2	2	2	2	2	2

SILVERADO 1500 2WD

Reg Cab Work Truck	38	38	36	35	32	31	28
Reg Cab LT	38	38	36	35	32	31	28
Ext Cab Work Truck	40	40	38	37	34	32	29
Ext Cab LS	43	43	41	40	37	35	32
Ext Cab LT	42	42	40	39	36	34	31
Ext Cab LTZ	42	42	40	39	36	34	31
Crew Cab Work Truck	41	41	39	38	35	33	30
Crew Cab LS	44	44	42	41	38	36	32
Crew Cab LT	44	44	42	40	37	35	32
Crew Cab LTZ	41	41	39	38	35	33	30

Cab and Chassis (See Commercial Information Section)

SILVERADO 1500 HYBRID 2WD

Crew Cab 1HY	47	47	45	43	39	37	33
Crew Cab 2HY	47	47	45	43	39	37	33

Cab and Chassis (See Commercial Information Section)

SILVERADO 2500HD 2WD

Reg Cab Work Truck	37	37	35	34	31	30	27
Reg Cab LT	40	40	38	37	34	32	29
Ext Cab Work Truck	40	40	38	37	34	32	29
Ext Cab LT	42	42	40	39	36	34	31
Ext Cab LTZ	43	43	41	39	36	34	31
Crew Cab Work Truck	46	46	44	42	39	37	34
Crew Cab LT	49	49	47	45	42	40	36
Crew Cab LTZ	49	49	47	45	41	39	36

Cab and Chassis (See Commercial Information Section)

SILVERADO 3500HD 2WD

Reg Cab SRW Work Truck	37	37	35	34	32	30	27
Reg Cab DRW Work Truck	37	37	35	34	32	30	27
Reg Cab SRW LT	41	41	39	38	35	33	30
Reg Cab DRW LT	40	40	38	37	34	32	29
Ext Cab SRW Work Truck	42	42	40	39	36	34	31
Ext Cab DRW Work Truck	43	43	41	39	36	34	31
Ext Cab SRW LT	44	44	42	41	38	36	32
Ext Cab DRW LT	43	43	41	39	36	34	31
Ext Cab SRW LTZ	45	45	43	41	38	36	33
Ext Cab DRW LTZ	45	45	43	42	39	37	33
Crew Cab SRW Work Truck	48	48	46	44	41	39	35
Crew Cab DRW Work Truck	48	48	46	44	41	39	35
Crew Cab SRW LT	49	49	47	45	42	40	36
Crew Cab DRW LT	48	48	46	44	41	39	35
Crew Cab SRW LTZ	49	49	47	45	41	39	36
Crew Cab DRW LTZ	49	49	47	45	42	40	36

Cab and Chassis (See Commercial Information Section)

CHEVROLET TRUCK

SILVERADO 1500 4WD

Reg Cab Work Truck	44	44	42	40	37	35	32
Reg Cab LT	42	42	40	39	36	34	31
Ext Cab Work Truck	44	44	42	41	38	36	32
Ext Cab LS	47	47	45	43	40	38	34
Ext Cab LT	46	46	44	42	39	37	34
Ext Cab LTZ	46	46	44	42	39	37	33
Crew Cab Work Truck	45	45	43	41	38	36	33
Crew Cab LS	48	48	46	44	41	39	35
Crew Cab LT	46	46	44	43	40	38	34
Crew Cab LTZ	46	46	44	42	39	37	33

Cab and Chassis (See Commercial Information Section)

SILVERADO 1500 HYBRID 4WD

Crew Cab 1HY	50	50	48	46	42	40	35
Crew Cab 2HY	49	49	47	45	41	39	35

Cab and Chassis (See Commercial Information Section)

SILVERADO 2500HD 4WD

Reg Cab Work Truck	42	42	40	38	35	33	30
Reg Cab LT	43	43	41	40	37	35	32
Ext Cab Work Truck	44	44	42	41	38	36	33
Ext Cab LT	45	45	43	41	38	36	33
Ext Cab LTZ	44	44	42	41	38	36	33
Crew Cab Work Truck	51	51	49	47	43	41	37
Crew Cab LT	50	50	48	46	43	41	37
Crew Cab LTZ	49	49	47	45	42	40	36

Cab and Chassis (See Commercial Information Section)

SILVERADO 3500HD 4WD

Reg Cab SRW Work Truck	41	41	39	38	35	33	30
Reg Cab DRW Work Truck	41	41	39	38	35	33	30
Reg Cab SRW LT	47	47	45	43	40	38	34
Reg Cab DRW LT	46	46	44	42	39	37	33
Ext Cab SRW Work Truck	46	46	44	43	40	38	34
Ext Cab DRW Work Truck	47	47	45	43	40	38	35
Ext Cab SRW LT	48	48	46	44	41	39	35
Ext Cab DRW LT	47	47	45	43	40	38	34
Ext Cab SRW LTZ	47	47	45	43	40	38	35
Ext Cab DRW LTZ	49	49	47	45	42	40	36
Crew Cab SRW Work Truck	51	51	49	47	43	41	37
Crew Cab DRW Work Truck	51	51	49	47	44	42	38
Crew Cab SRW LT	52	52	50	48	44	42	38
Crew Cab DRW LT	51	51	49	47	43	41	37
Crew Cab SRW LTZ	50	50	48	46	43	41	37
Crew Cab DRW LTZ	52	52	50	48	44	42	38

Cab and Chassis (See Commercial Information Section)

SUBURBAN 2WD

4dr Wgn 1500 LS	41	41	39	38	35	34	31
4dr Wgn 1500 LT	42	42	40	39	36	34	31
4dr Wgn 1500 LTZ	39	39	37	36	34	32	29
4dr Wgn 2500 LS	42	42	40	39	36	34	31
4dr Wgn 2500 LT	42	42	40	39	36	34	31
deduct with Conversion	4	4	4	4	4	4	4

SUBURBAN 4WD

4dr Wgn 1500 LS	45	45	43	42	39	37	34
4dr Wgn 1500 LT	45	45	43	42	39	37	33
4dr Wgn 1500 LTZ	42	42	40	39	36	34	31
4dr Wgn 2500 LS	45	45	43	42	39	37	33
4dr Wgn 2500 LT	46	46	44	42	39	37	34
deduct with Conversion	4	4	4	4	4	4	4

TAHOE 2WD

4dr Wgn 1500 LS	43	43	41	39	36	34	31
4dr Wgn 1500 LT	43	43	41	40	37	35	32
4dr Wgn 1500 LTZ	40	40	38	37	34	33	30
deduct with Conversion	4	4	4	4	4	4	4

TAHOE 4WD

4dr Wgn 1500 LS	43	43	41	40	37	35	32
4dr Wgn 1500 LT	44	44	42	41	38	36	33
4dr Wgn 1500 LTZ	41	41	39	38	36	34	31
deduct with Conversion	4	4	4	4	4	4	4

TAHOE HYBRID 2WD

4dr Wgn	46	46	44	42	39	37	33
deduct with Conversion	4	4	4	4	4	4	4

TAHOE HYBRID 4WD

4dr Wgn	47	47	45	43	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

TRAVERSE 2WD

4dr Wgn LS	52	52	49	47	43	41	36
4dr Wgn 1LT	50	50	47	45	41	39	35
4dr Wgn 2LT	48	48	46	44	40	38	34
4dr Wgn LTZ	49	49	47	45	41	39	34

TRAVERSE AWD

4dr Wgn LS	54	54	51	49	44	42	37
4dr Wgn 1LT	52	52	49	47	43	41	36
4dr Wgn 2LT	50	50	47	45	41	39	35
4dr Wgn LTZ	51	51	48	46	42	40	35

GMC TRUCK

ACADIA 2WD

4dr Wgn SL	52	52	50	48	44	42	36
4dr Wgn SLE	50	50	48	46	42	40	35
4dr Wgn SLT1	50	50	48	46	42	40	35
4dr Wgn SLT2	49	49	47	45	41	39	34
4dr Wgn Denali	52	52	49	47	43	41	36

GMC TRUCK**CANYON 2WD**

Reg Cab Work Truck	33	33	32	31	29	28	26
Reg Cab SLE1	35	35	34	33	31	30	27
Ext Cab Work Truck	36	36	35	34	32	31	28
Ext Cab SLE1	36	36	35	34	32	31	28
Ext Cab SLT	37	37	35	34	32	31	28
Crew Cab SLE1	41	41	39	38	36	35	32
Crew Cab SLT	39	39	37	36	34	33	30
deduct w/o AutoTran	3	2	2	2	2	2	2

CANYON 4WD

Reg Cab Work Truck	39	39	37	36	33	32	30
Reg Cab SLE1	40	40	38	37	34	33	31
Ext Cab Work Truck	43	43	41	40	38	36	33
Ext Cab SLE1	44	44	42	41	39	37	33
Ext Cab SLT	44	44	42	41	38	36	33
Crew Cab SLE1	48	48	46	44	41	40	37
Crew Cab SLT	45	45	43	42	40	38	34
deduct w/o AutoTran	3	2	2	2	2	2	2

SAVANA CARGO VAN

3dr Van 1500	33	33	31	30	28	26	23
3dr Van 2500 135wb	32	32	30	29	27	26	23
3dr Van 2500 155wb	32	32	30	29	26	25	22
3dr Van 3500 135wb	31	31	29	28	25	24	22
3dr Van 3500 155wb (-ZP3)	32	32	30	28	25	24	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA CARGO VAN AWD

3dr Van 1500	31	31	29	28	25	24	22
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA PASSENGER

3dr Van 1500 LS	30	30	28	27	24	23	21
3dr Van 1500 LT	32	32	30	29	26	25	23
3dr Van 2500 LS	33	33	31	30	27	26	23
3dr Van 2500 LT	36	36	34	33	30	28	24
3dr Van 3500 135wb 1LS	32	32	30	29	26	25	22
3dr Van 3500 135wb 1LT	32	32	30	29	26	25	23
3dr Van 3500 135wb 2LS	32	32	30	28	25	24	22
3dr Van 3500 135wb 2LT	32	32	30	29	26	25	22
3dr Van 3500 155wb 1LS (-ZP3)	31	31	29	28	25	24	22
3dr Van 3500 155wb 1LT (-ZP3)	32	32	30	29	27	26	23
3dr Van 3500 155wb 2LS (-ZP3)	31	31	29	28	25	24	22
3dr Van 3500 155wb 2LT (-ZP3)	32	32	30	29	26	25	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SAVANA PASSENGER AWD

3dr Van 1500 LS	30	30	28	27	24	23	21
3dr Van 1500 LT	32	32	30	29	27	26	23
deduct with Conversion	4	4	4	4	4	4	4
Cutaway/High Cube (See Commercial Information Section)							

SIERRA 1500 2WD

Reg Cab Work Truck	39	39	37	36	33	31	28
Reg Cab SLE	38	38	36	35	32	30	27
Ext Cab Work Truck	41	41	39	37	34	32	29
Ext Cab SL	42	42	40	39	36	34	30
Ext Cab SLE	42	42	40	38	35	33	30
Ext Cab SLT	42	42	40	39	36	34	31
Crew Cab Work Truck	42	42	40	39	36	34	30
Crew Cab SL	46	46	44	42	38	36	33
Crew Cab SLE	44	44	42	40	37	35	31
Crew Cab SLT	42	42	40	38	35	33	30

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 DENALI 2WD

Crew Cab	44	44	42	40	37	35	31
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Cab and Chassis (See Commercial Information Section)

SIERRA 1500 HYBRID 2WD

Crew Cab 3HA	47	47	45	43	39	37	32
Crew Cab 3HB	47	47	45	43	39	37	33

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD 2WD

Reg Cab Work Truck	37	37	35	34	31	29	26
Reg Cab SLE	39	39	37	36	33	31	28
Ext Cab Work Truck	40	40	38	37	34	32	29
Ext Cab SLE	40	40	38	37	34	32	29
Ext Cab SLT	41	41	39	38	35	33	30
Crew Cab Work Truck	47	47	45	43	39	37	34
Crew Cab SLE	49	49	47	45	41	39	35
Crew Cab SLT	48	48	46	44	40	38	34

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD DENALI 2WD

Crew Cab	51	51	49	47	43	41	37
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Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD 2WD

Reg Cab SRW Work Truck	39	39	37	36	33	31	28
Reg Cab DRW Work Truck	40	40	38	36	33	31	28
Reg Cab SRW SLE	42	42	40	38	35	33	30
Reg Cab DRW SLE	41	41	39	37	34	32	29
Ext Cab SRW Work Truck	43	43	41	39	36	34	31
Ext Cab DRW Work Truck	44	44	42	40	37	35	31
Ext Cab SRW SLE	43	43	41	40	37	35	31
Ext Cab DRW SLE	43	43	41	39	36	34	31
Ext Cab SRW SLT	45	45	43	41	38	36	32
Ext Cab DRW SLT	46	46	44	42	38	36	33
Crew Cab SRW Work Truck	49	49	47	45	42	40	35
Crew Cab DRW Work Truck	50	50	48	46	42	40	36
Crew Cab SRW SLE	50	50	48	46	42	40	36
Crew Cab DRW SLE	49	49	47	45	41	39	35
Crew Cab SRW SLT	48	48	46	44	41	39	35
Crew Cab DRW SLT	49	49	47	45	41	39	35

Cab and Chassis (See Commercial Information Section)

GMC TRUCK**SIERRA 3500HD DENALI 2WD**

Crew Cab SRW	52	52	50	48	44	42	38
Crew Cab DRW	51	51	49	47	43	41	37

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 4WD

Reg Cab Work Truck	44	44	42	40	37	35	31
Reg Cab SLE	42	42	40	38	35	33	30
Ext Cab Work Truck	45	45	43	41	38	36	32
Ext Cab SL	48	48	46	44	40	38	34
Ext Cab SLE	46	46	44	42	39	37	33
Ext Cab SLT	46	46	44	42	39	37	33
Crew Cab Work Truck	45	45	43	41	38	36	32
Crew Cab SL	50	50	48	46	42	40	35
Crew Cab SLE	47	47	45	43	39	37	34
Crew Cab SLT	45	45	43	41	38	36	33

Cab and Chassis (See Commercial Information Section)

SIERRA 1500 DENALI 4WD

Crew Cab	47	47	45	43	40	38	34
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Cab and Chassis (See Commercial Information Section)

SIERRA 1500 HYBRID 4WD

Crew Cab 3HA	51	51	48	46	42	40	35
Crew Cab 3HB	50	50	48	46	42	40	35

Cab and Chassis (See Commercial Information Section)

SIERRA 2500HD 4WD

Reg Cab Work Truck	42	42	40	38	35	33	30
Reg Cab SLE	43	43	41	39	36	34	31
Ext Cab Work Truck	45	45	43	41	38	36	32
Ext Cab SLE	47	47	45	43	39	37	33
Ext Cab SLT	44	44	42	40	37	35	32
Crew Cab Work Truck	51	51	49	47	43	41	37
Crew Cab SLE	50	50	48	46	42	40	36
Crew Cab SLT	49	49	47	45	41	39	35

SIERRA 2500HD DENALI 4WD

Crew Cab	52	52	50	48	45	43	38
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Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD 4WD

Reg Cab SRW Work Truck	42	42	40	38	35	33	30
Reg Cab DRW Work Truck	43	43	41	39	35	33	30
Reg Cab SRW SLE	48	48	46	44	40	38	34
Reg Cab DRW SLE	47	47	45	43	39	37	33
Ext Cab SRW Work Truck	49	49	47	45	41	39	35
Ext Cab DRW Work Truck	49	49	47	45	41	39	35
Ext Cab SRW SLE	50	50	47	45	41	39	35
Ext Cab DRW SLE	47	47	45	43	39	37	34
Ext Cab SRW SLT	48	48	46	44	41	39	35
Ext Cab DRW SLT	50	50	48	46	42	40	35
Crew Cab SRW Work Truck	52	52	50	48	44	42	38
Crew Cab DRW Work Truck	53	53	51	49	45	43	38
Crew Cab SRW SLE	53	53	51	49	45	43	38
Crew Cab DRW SLE	51	51	49	47	43	41	37
Crew Cab SRW SLT	51	51	49	47	43	41	37
Crew Cab DRW SLT	52	52	50	48	44	42	37

Cab and Chassis (See Commercial Information Section)

SIERRA 3500HD DENALI 4WD

Crew Cab SRW	54	54	52	50	46	44	39
Crew Cab DRW	54	54	52	50	46	44	39

Cab and Chassis (See Commercial Information Section)

TERRAIN 2WD

4dr Wgn SLE1	50	50	48	46	42	40	35
4dr Wgn SLE2	49	49	47	45	41	39	35
4dr Wgn SLT1	49	49	47	45	41	39	34
4dr Wgn SLT2	48	48	46	44	40	38	34

TERRAIN AWD

4dr Wgn SLE1	51	51	49	47	43	41	36
4dr Wgn SLE2	50	50	48	46	42	40	35
4dr Wgn SLT1	50	50	48	46	42	40	35
4dr Wgn SLT2	48	48	46	44	40	38	34

YUKON 2WD

4dr Wgn SLE	43	43	41	39	36	34	31
4dr Wgn SLT	41	41	39	38	35	33	30
4dr Wgn Denali	46	46	44	42	39	37	34
deduct with Conversion	4	4	4	4	4	4	4

YUKON 4WD

4dr Wgn SLE	41	41	39	38	35	33	30
4dr Wgn SLT	42	42	40	39	36	34	31
4dr Wgn Denali	47	47	45	43	40	38	35
deduct with Conversion	4	4	4	4	4	4	4

YUKON HYBRID 2WD

4dr Wgn	45	45	43	41	38	36	33
4dr Wgn Denali	48	48	46	44	40	38	34
deduct with Conversion	4	4	4	4	4	4	4

YUKON HYBRID 4WD

4dr Wgn	47	47	45	43	39	37	34
4dr Wgn Denali	49	49	47	45	41	39	35
deduct with Conversion	4	4	4	4	4	4	4

YUKON XL 2WD

4dr Wgn 1500 SLE	39	39	37	36	33	32	29
4dr Wgn 1500 SLT	39	39	37	36	34	32	29
4dr Wgn 2500 SLE	39	39	37	36	34	32	29
4dr Wgn 2500 SLT	39	39	37	36	34	32	29
4dr Wgn Denali	42	42	40	39	36	34	31
deduct with Conversion	4	4	4	4	4	4	4

New Chrysler Models

2012 NEW CHRYSLER MODELS

CHRYSLER	27
DODGE	27
DODGE TRUCK	27
FIAT	27
JEEP	27
RAM TRUCK	27

2011 NEW CHRYSLER MODELS

CHRYSLER	29
DODGE	29
DODGE TRUCK	29
JEEP	29
RAM TRUCK	29



2012 New Chrysler Models

CHRYSLER	12	24	27	30	36	39	48
200							
4dr Sdn LX	52	52	51	50	48	46	40
4dr Sdn Touring	50	50	49	48	46	44	39
4dr Sdn Limited	54	54	52	51	49	47	41
4dr Sdn S	54	54	52	51	49	47	42
200 CONVERTIBLE							
2dr Conv Touring	51	51	49	48	45	43	37
2dr Conv Limited	50	50	48	47	44	42	36
2dr Conv S	50	50	48	47	44	42	36
300 SERIES							
4dr Sdn	57	57	55	53	49	47	42
4dr Sdn 300 Limited	53	53	51	49	46	44	39
4dr Sdn 300 Limited AWD	54	54	52	50	47	45	40
4dr Sdn 300C	51	51	49	47	44	42	37
4dr Sdn 300C AWD	51	51	49	48	45	43	38
4dr Sdn 300S V6	54	54	52	50	47	45	40
4dr Sdn 300S V6 AWD	55	55	53	51	47	45	40
4dr Sdn 300S V8	53	53	51	49	46	44	39
4dr Sdn 300S V8 AWD	53	53	51	49	46	44	39
4dr Sdn SRT8	50	50	48	47	44	42	37
TOWN & COUNTRY							
4dr Wgn Touring	62	62	59	56	51	49	43
4dr Wgn Touring L	58	58	55	53	48	46	40
4dr Wgn Limited	52	52	49	47	43	41	36
DODGE	12	24	27	30	36	39	48
AVENGER							
4dr Sdn SE	50	50	49	48	46	44	39
4dr Sdn SXT	49	49	48	47	45	43	38
4dr Sdn SXT Plus	50	50	48	47	45	43	38
4dr Sdn R/T	52	52	51	50	48	46	41
CALIBER							
5dr HB SE	47	47	45	44	41	39	34
5dr HB SXT	47	47	45	44	41	39	34
5dr HB SXT Plus	46	46	44	43	40	38	34
deduct w/o AutoTran (ex SE)	3	2	2	2	2	2	2
CHALLENGER							
2dr Cpe SXT	67	67	64	61	56	53	47
2dr Cpe R/T	67	67	64	61	56	53	47
2dr Cpe SRT8	60	60	57	55	50	48	42
deduct w/o AutoTran	3	2	2	2	2	2	2
CHARGER							
4dr Sdn SE	63	63	60	57	52	50	44
4dr Sdn SXT	58	58	55	53	48	46	41
4dr Sdn SXT AWD	61	61	58	56	51	49	43
4dr Sdn R/T	64	64	61	58	53	51	45
4dr Sdn R/T AWD	66	66	63	60	54	52	46
4dr Sdn SRT8	56	56	53	51	46	44	39
DODGE TRUCK	12	24	27	30	36	39	48
DURANGO 2WD							
4dr Wgn SXT	56	56	53	51	47	45	39
4dr Wgn Crew	52	52	49	47	43	41	35
4dr Wgn R/T	56	56	53	51	46	44	38
4dr Wgn Citadel	51	51	48	46	42	40	35
DURANGO 4WD							
4dr Wgn SXT	59	59	56	53	48	46	40
4dr Wgn Crew	54	54	51	49	44	42	37
4dr Wgn R/T	58	58	55	53	48	45	39
4dr Wgn Citadel	53	53	50	48	44	42	36
GRAND CARAVAN							
4dr Wgn AVP (&2DD)	65	65	61	58	51	48	42
4dr Wgn SE (&2DE)	63	63	59	56	50	47	41
4dr Wgn SXT	55	55	52	50	45	42	36
4dr Wgn Crew	55	55	52	49	44	42	36
4dr Wgn R/T	57	57	54	51	46	44	38
JOURNEY 2WD							
4dr Wgn AVP (&2TD)	58	58	55	53	48	45	39
4dr Wgn SE (&2TF)	53	53	50	48	44	41	35
4dr Wgn SXT	56	56	53	51	46	43	37
4dr Wgn Crew	54	54	51	49	45	42	36
4dr Wgn R/T	53	53	50	48	44	42	36
JOURNEY AWD							
4dr Wgn SXT	57	57	54	52	47	44	38
4dr Wgn Crew	54	54	51	49	45	43	37
4dr Wgn R/T	54	54	51	49	45	43	37
FIAT	12	24	27	30	36	39	48
500							
2dr Cpe Pop	50	50	48	46	43	41	36
2dr Cpe Sport	49	49	47	45	42	40	36
2dr Cpe Lounge	48	48	46	44	40	38	34
2dr Conv Pop	46	46	44	43	41	39	36
2dr Conv Lounge	43	43	42	41	39	37	34
deduct w/o AutoTran	3	2	2	2	2	2	2

2012 New Chrysler Models

JEEP	12	24	27	30	36	39	48
COMPASS 2WD							
4dr Wgn Sport	49	49	47	46	43	41	37
4dr Wgn Latitude	48	48	46	45	42	40	35
4dr Wgn Limited	51	51	49	48	45	43	38
deduct w/o AutoTran	3	2	2	2	2	2	2
COMPASS 4WD							
4dr Wgn Sport	53	53	51	49	46	44	39
4dr Wgn Latitude	50	50	48	47	44	42	38
4dr Wgn Limited	51	51	49	48	45	43	38
deduct w/o AutoTran	3	2	2	2	2	2	2
GRAND CHEROKEE 2WD							
4dr Wgn Laredo	56	56	53	51	47	45	40
4dr Wgn Limited	54	54	51	49	45	43	38
4dr Wgn Overland (&2TP)	52	52	50	48	44	42	37
4dr Wgn Overland Summit (&2TR)	48	48	46	44	41	39	34
GRAND CHEROKEE 4WD							
4dr Wgn Laredo	59	59	56	54	50	47	41
4dr Wgn Limited	56	56	54	52	48	46	40
4dr Wgn Overland (&2TP)	54	54	51	49	45	43	38
4dr Wgn Overland Summit (&2TR)	50	50	48	46	42	40	35
4dr SRT8	45	45	43	41	38	36	32
LIBERTY 2WD							
4dr Wgn Sport	45	45	43	42	39	37	33
4dr Wgn Limited	45	45	43	42	40	38	33
4dr Wgn Limited Jet	47	47	45	44	41	39	34
LIBERTY 4WD							
4dr Wgn Sport	46	46	44	43	40	38	34
4dr Wgn Limited	46	46	44	43	40	38	34
4dr Wgn Limited Jet	46	46	44	43	40	38	34
PATRIOT 2WD							
4dr Wgn Sport	49	49	47	46	43	41	37
4dr Wgn Latitude	48	48	46	45	43	41	36
4dr Wgn Limited	50	50	48	47	44	42	37
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2
PATRIOT 4WD							
4dr Wgn Sport	53	53	51	49	46	44	39
4dr Wgn Latitude	51	51	49	48	45	43	38
4dr Wgn Limited	50	50	48	47	44	42	37
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2
WRANGLER 4WD							
2dr Conv Sport	67	67	65	63	59	57	51
2dr Conv Sahara	67	67	64	62	58	56	50
2dr Conv Rubicon	64	64	61	59	55	53	48
4dr Conv Unlimited Sport	65	65	63	61	57	55	49
4dr Conv Unlimited Sahara	62	62	60	58	54	52	47
4dr Conv Unlimited Rubicon	62	62	60	58	54	52	47
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2
RAM TRUCK	12	24	27	30	36	39	48
RAM 1500 2WD							
Reg Cab ST (&2TA)	47	47	45	43	40	38	34
Reg Cab Tradesman (&2TB)	51	51	49	47	43	41	37
Reg Cab Express (&2TC)	52	52	50	48	44	42	37
Reg Cab SLT (&2TG)	46	46	44	42	39	37	33
Reg Cab Outdoorsman (&2TT)	46	46	44	42	39	37	33
Reg Cab Sport	46	46	44	42	39	37	33
Quad Cab ST (&2TA)	55	55	52	50	46	44	39
Quad Cab Express (&2TC)	58	58	55	53	48	46	41
Quad Cab SLT (&2TG)	53	53	50	48	44	42	38
Quad Cab Lone Star (&2TY)	53	53	50	48	44	42	38
Quad Cab Big Horn (&2TZ)	53	53	50	48	44	42	38
Quad Cab Outdoorsman (&2TT)	57	57	54	52	48	46	41
Quad Cab Sport	49	49	47	45	41	39	35
Quad Cab Laramie	51	51	49	47	43	41	37
Crew Cab ST (&2TA)	58	58	55	53	48	46	41
Crew Cab Express (&2TC)	61	61	58	56	51	49	44
Crew Cab SLT (&2TG)	56	56	53	51	47	45	40
Crew Cab Lone Star (&2TY)	57	57	54	52	48	46	41
Crew Cab Big Horn (&2TZ)	57	57	54	52	48	46	41
Crew Cab Outdoorsman (&2TT)	60	60	57	55	51	49	43
Crew Cab Sport	53	53	50	48	44	42	38
Crew Cab Laramie	55	55	52	50	46	44	39
Crew Cab Laramie Longhorn	53	53	51	49	45	43	38
Cab and Chassis (See Commercial Information Section)							
RAM 2500 2WD							
Reg Cab ST	46	46	44	43	41	39	34
Reg Cab SLT (&2TG)	43	43	41	40	38	36	32
Reg Cab Outdoorsman (&2TT)	43	43	41	40	38	36	32
Crew Cab ST	52	52	50	49	46	44	39
Crew Cab SLT (&2TG)	47	47	45	44	42	40	35
Crew Cab Lone Star (&2TY)	46	46	44	43	41	39	35
Crew Cab Big Horn (&2TZ)	46	46	44	43	41	39	35
Crew Cab Outdoorsman (&2TT)	47	47	45	44	42	40	35
Crew Cab Laramie	48	48	46	45	42	40	36
Crew Cab Laramie Longhorn	46	46	44	43	41	39	35
Mega Cab SLT (&2TG)	51	51	49	48	45	43	38
Mega Cab Lone Star (&2TY)	50	50	48	47	44	42	38
Mega Cab Big Horn (&2TZ)	50	50	48	47	44	42	38
Mega Cab Outdoorsman (&2TT)	51	51	49	48	46	44	39
Mega Cab Laramie	51	51	49	48	46	44	39
Mega Cab Laramie Longhorn	49	49	47	46	44	42	37
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

2012 New Chrysler Models

RAM TRUCK

12 24 27 30 36 39 48

RAM 3500 2WD

Reg Cab ST (&2TA)	49	49	47	46	43	41	37
Reg Cab SLT (&2TG)	47	47	45	44	42	40	35
Crew Cab ST (&2TA)	52	52	50	49	46	44	39
Crew Cab SLT (&2TG)	48	48	46	45	43	41	37
Crew Cab Lone Star (&2TY)	48	48	46	45	42	40	35
Crew Cab Big Horn (&2TZ)	48	48	46	45	42	40	35
Crew Cab Outdoorsman (&2TT)	50	50	48	47	45	43	38
Crew Cab Laramie (&2TH)	50	50	48	47	45	43	38
Crew Cab Laramie Longhorn	49	49	47	46	43	41	37
Mega Cab SLT (&2TG)	52	52	50	49	47	45	40
Mega Cab Lone Star (&2TY)	51	51	49	48	45	43	38
Mega Cab Big Horn (&2TZ)	51	51	49	48	45	43	38
Mega Cab Outdoorsman (&2TT)	54	54	52	51	48	46	40
Mega Cab Laramie	54	54	52	51	48	46	41
Mega Cab Laramie Longhorn	52	52	50	49	46	44	39
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

RAM 1500 4WD

Reg Cab ST (&2TA)	53	53	50	48	44	42	38
Reg Cab Tradesman (&2TB)	54	54	52	50	46	44	39
Reg Cab Express (&2TC)	55	55	52	50	46	44	39
Reg Cab SLT (&2TG)	50	50	48	46	42	40	36
Reg Cab Outdoorsman (&2TT)	49	49	47	45	41	39	35
Reg Cab Sport	49	49	47	45	41	39	35
Quad Cab ST (&2TA)	57	57	54	52	48	46	41
Quad Cab Express (&2TC)	60	60	57	55	50	48	43
Quad Cab SLT (&2TG)	55	55	52	50	46	44	39
Quad Cab Lone Star (&2TY)	55	55	52	50	46	44	39
Quad Cab Big Horn (&2TZ)	55	55	52	50	46	44	39
Quad Cab Outdoorsman (&2TT)	59	59	56	54	50	48	42
Quad Cab Sport	52	52	49	47	43	41	37
Quad Cab Laramie	54	54	51	49	45	43	39
Crew Cab ST (&2TA)	62	62	59	57	52	50	44
Crew Cab Express (&2TC)	64	64	61	59	54	52	46
Crew Cab SLT (&2TG)	59	59	56	54	50	48	42
Crew Cab Lone Star (&2TY)	60	60	57	55	51	49	43
Crew Cab Big Horn (&2TZ)	60	60	57	55	51	49	43
Crew Cab Outdoorsman (&2TT)	63	63	60	58	53	51	45
Crew Cab Sport	56	56	53	51	47	45	40
Crew Cab Laramie	58	58	55	53	49	47	42
Crew Cab Laramie Longhorn	57	57	54	52	48	46	40
Cab and Chassis (See Commercial Information Section)							

RAM 2500 4WD

Reg Cab ST	51	51	49	48	45	43	38
Reg Cab SLT (&2TG)	48	48	46	45	42	40	36
Reg Cab Outdoorsman (&2TT)	48	48	46	45	42	40	36
Crew Cab ST	55	55	53	52	49	47	42
Crew Cab SLT (&2TG)	50	50	48	47	44	42	38
Crew Cab Lone Star (&2TY)	49	49	47	46	43	41	37
Crew Cab Big Horn (&2TZ)	49	49	47	46	43	41	37
Crew Cab Outdoorsman (&2TT)	50	50	48	47	44	42	38
Crew Cab Laramie	50	50	48	47	45	43	38
Crew Cab Laramie Longhorn	48	48	46	45	43	41	37
Crew Cab Power Wagon	48	48	46	45	43	41	36
Mega Cab SLT (&2TG)	53	53	51	50	47	45	40
Mega Cab Lone Star (&2TY)	52	52	50	49	46	44	39
Mega Cab Big Horn (&2TZ)	52	52	50	49	46	44	39
Mega Cab Outdoorsman (&2TT)	53	53	51	50	47	45	40
Mega Cab Laramie	53	53	51	50	47	45	40
Mega Cab Laramie Longhorn	51	51	49	48	46	44	39
deduct w/o AutoTran	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

RAM 3500 4WD

Reg Cab ST (&2TA)	53	53	51	50	47	45	40
Reg Cab SLT (&2TG)	50	50	48	47	45	43	38
Crew Cab ST (&2TA)	55	55	53	52	49	47	42
Crew Cab SLT (&2TG)	52	52	50	49	46	44	39
Crew Cab Lone Star (&2TY)	50	50	48	47	44	42	38
Crew Cab Big Horn (&2TZ)	50	50	48	47	44	42	38
Crew Cab Outdoorsman (&2TT)	53	53	51	50	47	45	40
Crew Cab Laramie (&2TH)	53	53	51	50	47	45	40
Crew Cab Laramie Longhorn	52	52	50	49	46	44	39
Mega Cab SLT (&2TG)	55	55	53	52	49	47	42
Mega Cab Lone Star (&2TY)	54	54	52	51	48	46	41
Mega Cab Big Horn (&2TZ)	54	54	52	51	48	46	40
Mega Cab Outdoorsman (&2TT)	57	57	55	53	50	48	43
Mega Cab Laramie	57	57	55	53	50	48	43
Mega Cab Laramie Longhorn	55	55	53	51	48	46	41
deduct w/o AutoTran (ex Mega Lone Star)	3	2	2	2	2	2	2
Cab and Chassis (See Commercial Information Section)							

RAM CARGO VAN

3dr Van	46	46	44	43	40	38	32
Cutaway/High Cube (See Commercial Information Section)							

CHRYSLER

Dec 1, 2011 to Dec 19, 2011 (v2)

2011 New Chrysler Models

CHRYSLER	12	24	27	30	36	39	48
200							
4dr Sdn LX	45	45	43	42	40	38	33
4dr Sdn Touring	44	44	42	41	39	37	32
4dr Sdn Limited	45	45	43	42	40	38	33
4dr Sdn S	46	46	44	43	41	39	34
200 CONVERTIBLE							
2dr Conv Touring	45	45	43	41	38	36	31
2dr Conv Limited	43	43	41	40	37	35	30
2dr Conv S	44	44	42	41	38	36	30
300 SERIES							
4dr Sdn 300 Touring	50	50	48	46	42	40	35
4dr Sdn 300 Limited	44	44	42	40	37	35	30
4dr Sdn 300C	45	45	43	41	38	36	31
4dr Sdn 300C AWD	45	45	43	41	38	36	31
TOWN & COUNTRY							
4dr Wgn Touring	48	48	45	43	39	37	32
4dr Wgn Touring L	48	48	45	43	39	37	32
4dr Wgn Limited	45	45	43	41	37	35	30
DODGE	12	24	27	30	36	39	48
AVENGER							
4dr Sdn Express	43	43	41	40	38	36	31
4dr Sdn Mainstreet (&2DU)	41	41	40	39	37	35	30
4dr Sdn Heat (&2DW)	42	42	41	40	38	36	31
4dr Sdn Lux	41	41	39	38	36	34	30
CALIBER							
4dr HB Express	40	40	38	37	34	32	28
4dr HB Mainstreet	41	41	39	38	36	34	29
4dr HB Heat	40	40	38	37	34	32	29
4dr HB Uptown	41	41	39	38	35	33	29
4dr HB Rush	41	41	39	37	34	32	29
deduct w/o AutoTran (ex Express)	3	2	2	2	2	2	2
CHALLENGER							
2dr Cpe SE	54	54	51	49	44	42	36
2dr Cpe R/T (&2DF or &2DJ)	57	57	54	51	46	44	38
2dr Cpe R/T Classic (&2DM)	56	56	53	50	45	43	37
2dr Cpe SRT8	59	59	56	53	48	46	40
deduct w/o AutoTran	3	2	2	2	2	2	2
CHARGER							
4dr Sdn V6	50	50	47	45	41	39	33
4dr Sdn R/T	55	55	52	49	44	42	36
4dr Sdn R/T AWD	53	53	50	48	43	41	35
DODGE TRUCK	12	24	27	30	36	39	48
DURANGO 2WD							
4dr Wgn Express	46	46	44	42	38	36	32
4dr Wgn Heat	44	44	42	40	36	34	30
4dr Wgn Crew (&2TE)	44	44	42	40	36	34	30
4dr Wgn Lux (&2TG)	44	44	42	40	36	34	30
4dr Wgn R/T	49	49	46	44	40	38	33
4dr Wgn Citadel	42	42	40	38	35	33	29
DURANGO 4WD							
4dr Wgn Express	48	48	45	43	39	37	33
4dr Wgn Heat	46	46	44	42	38	36	31
4dr Wgn Crew (&2TE)	45	45	43	41	37	35	31
4dr Wgn Lux (&2TG)	45	45	43	41	37	35	31
4dr Wgn R/T	50	50	47	45	41	39	34
4dr Wgn Citadel	43	43	41	39	35	33	29
GRAND CARAVAN							
4dr Wgn Express	51	51	48	45	40	37	31
4dr Wgn Mainstreet	48	48	45	42	37	35	29
4dr Wgn Crew	46	46	43	40	35	33	29
4dr Wgn R/T	48	48	45	42	37	35	29
GRAND CARAVAN C/V							
3dr Van	39	39	37	35	31	29	25
JOURNEY 2WD							
4dr Wgn Express	40	40	38	36	33	31	27
4dr Wgn Mainstreet	46	46	43	41	37	35	30
4dr Wgn Crew	45	45	43	41	37	35	30
4dr Wgn R/T	40	40	38	36	33	31	27
4dr Wgn Lux	43	43	41	39	35	33	29
JOURNEY AWD							
4dr Wgn Mainstreet	48	48	45	43	39	37	32
4dr Wgn Crew	47	47	44	42	38	36	31
4dr Wgn R/T	43	43	41	39	35	33	29
4dr Wgn Lux	44	44	42	40	36	34	30
NITRO 2WD							
4dr Wgn Heat	36	36	35	34	32	30	27
4dr Wgn SE	36	36	35	34	32	30	27
4dr Wgn SXT	38	38	37	36	34	32	28
4dr Wgn Detonator	36	36	35	34	32	30	27
4dr Wgn Shock	39	39	38	37	35	33	29
NITRO 4WD							
4dr Wgn Heat	36	36	35	34	33	31	27
4dr Wgn SE	37	37	36	35	33	31	27
4dr Wgn SXT	40	40	38	37	35	33	29
4dr Wgn Detonator	37	37	36	35	33	31	27
4dr Wgn Shock	40	40	39	38	36	34	29

2011 New Chrysler Models

JEEP	12	24	27	30	36	39	48
COMPASS 2WD							
4dr Wgn Sport (&2DA)	42	42	40	39	37	35	31
4dr Wgn Latitude (&2DB)	41	41	39	38	35	33	30
4dr Wgn Limited (&2DF)	40	40	38	37	35	33	29
4dr Wgn 70th Anniversary (&2DZ)	40	40	38	37	35	33	29
deduct w/o AutoTran	3	2	2	2	2	2	2
COMPASS 4WD							
4dr Wgn Sport (&2DA)	46	46	44	43	40	38	34
4dr Wgn Latitude (&2DB)	44	44	42	41	38	36	32
4dr Wgn Limited (&2DF)	42	42	40	39	37	35	31
4dr Wgn 70th Anniversary (&2DZ)	42	42	40	39	37	35	31
deduct w/o AutoTran	3	2	2	2	2	2	2
GRAND CHEROKEE 2WD							
4dr Wgn Laredo (&2TE or &2TX)	47	47	45	43	40	38	33
4dr Wgn Limited (&2TH)	45	45	43	41	38	36	31
4dr Wgn Overland (&2TP)	45	45	43	41	38	36	32
4dr Wgn Overland Summit (&2TR)	42	42	40	38	35	33	30
4dr Wgn 70th Anniversary (&2TY)	45	45	43	41	38	36	32
GRAND CHEROKEE 4WD							
4dr Wgn Laredo (&2TE or &2TX)	50	50	48	46	43	41	35
4dr Wgn Limited (&2TH)	47	47	45	43	40	38	34
4dr Wgn Overland (&2TP)	47	47	45	43	39	37	33
4dr Wgn Overland Summit (&2TR)	43	43	41	39	36	34	30
4dr Wgn 70th Anniversary (&2TY)	47	47	45	43	40	38	33
LIBERTY 2WD							
4dr Wgn Sport (&2TB)	37	37	35	34	32	30	27
4dr Wgn Sport Jet (&2TJ)	38	38	36	35	33	31	27
4dr Wgn Sport 70th Anniv (&2TY)	39	39	37	36	34	32	28
4dr Wgn Limited (&2TF)	39	39	37	36	33	31	28
4dr Wgn Limited Jet (&2TT)	38	38	36	35	33	31	28
4dr Wgn Limited 70th Anniv (&2TZ)	38	38	36	35	33	31	27
LIBERTY 4WD							
4dr Wgn Sport (&2TB)	37	37	35	34	32	30	27
4dr Wgn Sport Jet (&2TJ)	38	38	36	35	33	31	28
4dr Wgn Sport 70th Anniv (&2TY)	40	40	38	37	35	33	29
4dr Wgn Renegade	36	36	35	34	32	30	26
4dr Wgn Limited (&2TF)	39	39	37	36	34	32	28
4dr Wgn Limited Jet (&2TT)	39	39	37	36	33	31	28
4dr Wgn Limited 70th Anniv (&2TZ)	38	38	36	35	33	31	28
PATRIOT 2WD							
4dr Wgn Sport (&2DA)	40	40	38	37	35	33	29
4dr Wgn Latitude (&2DB)	41	41	39	38	35	33	30
4dr Wgn Latitude X (&2DF)	41	41	39	38	35	33	30
4dr Wgn 70th Anniversary (&2DZ)	39	39	37	36	34	32	29
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2
PATRIOT 4WD							
4dr Wgn Sport (&2DA)	44	44	42	41	38	36	32
4dr Wgn Latitude (&2DB)	43	43	41	40	38	36	32
4dr Wgn Latitude X (&2DF)	43	43	41	40	38	36	32
4dr Wgn 70th Anniversary (&2DZ)	42	42	40	39	36	34	31
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2
WRANGLER 4WD							
2dr Conv Sport (&2TB or &2TS)	57	57	55	53	50	48	43
2dr Conv Sahara	54	54	52	50	47	45	41
2dr Conv Rubicon	53	53	51	49	46	44	40
2dr Conv 70th Anniversary	57	57	55	53	49	47	43
2dr Conv Mojave (&2TD)	51	51	49	47	44	42	38
4dr Conv Unlimited Sport (2TC or 2TS)	55	55	53	51	48	46	41
4dr Conv Unlimited Sahara	53	53	51	49	46	44	40
4dr Conv Unlimited Rubicon	52	52	50	48	45	43	39
4dr Conv Unlimited 70th Anniversary	55	55	53	51	47	45	41
4dr Conv Unlimited Mojave (&2TD)	51	51	49	47	43	41	38
deduct w/o AirCond	3	3	3	3	3	3	2
deduct w/o AutoTran	3	2	2	2	2	2	2
RAM TRUCK	12	24	27	30	36	39	48
DAKOTA 2WD							
Ext Cab ST	32	32	31	31	30	29	26
Ext Cab Bighorn/Lonestar	33	33	32	32	32	31	28
Crew Cab ST	33	33	32	32	31	30	27
Crew Cab Bighorn/Lonestar	35	35	34	34	33	32	29
Crew Cab Laramie	35	35	34	34	34	32	29
DAKOTA 4WD							
Ext Cab ST	31	31	30	30	29	28	26
Ext Cab Bighorn/Lonestar	33	33	32	32	32	31	28
Crew Cab ST	34	34	33	33	33	31	28
Crew Cab Bighorn/Lonestar	36	36	35	35	35	33	30
Crew Cab TRX	37	37	36	36	35	33	30
Crew Cab Laramie	36	36	35	35	34	32	29

2011 New Chrysler Models

2011 New Chrysler Models

RAM TRUCK

12 24 27 30 36 39 48

RAM 1500 2WD

Reg Cab ST (&2TA)	40	40	38	36	33	31	28
Reg Cab Tradesman (&2TB)	42	42	40	38	35	33	29
Reg Cab Express (&2TC)	43	43	41	39	36	34	30
Reg Cab SLT (&2TG)	41	41	39	37	34	32	29
Reg Cab Outdoorsman (&2TT)	39	39	37	36	33	31	27
Reg Cab Sport	40	40	38	36	33	31	28
Quad Cab ST	44	44	42	40	36	34	30
Quad Cab SLT (&2TG)	44	44	42	40	36	34	30
Quad Cab Lone Star (&2TY)	44	44	42	40	37	35	31
Quad Cab Big Horn (&2TZ)	44	44	42	40	37	35	31
Quad Cab Outdoorsman (&2TT)	43	43	41	39	36	34	30
Quad Cab Sport	43	43	41	39	36	34	30
Quad Cab Laramie	42	42	40	38	35	33	29
Crew Cab ST	47	47	45	43	39	37	33
Crew Cab SLT (&2TG)	45	45	43	41	37	35	31
Crew Cab Lone Star (&2TY)	45	45	43	41	38	36	32
Crew Cab Big Horn (&2TZ)	45	45	43	41	38	36	32
Crew Cab Outdoorsman (&2TT)	44	44	42	40	37	35	31
Crew Cab Sport	44	44	42	40	37	35	31
Crew Cab Laramie	43	43	41	39	36	34	30
Crew Cab Laramie Longhorn	42	42	40	38	35	33	29

Cab and Chassis (See Commercial Information Section)

RAM 2500 2WD

Reg Cab ST	34	34	33	32	30	28	25
Reg Cab SLT (&2TG)	33	33	32	31	29	28	25
Reg Cab Outdoorsman (&2TT)	33	33	32	31	29	27	24
Crew Cab ST	39	39	37	36	34	32	28
Crew Cab SLT (&2TG)	36	36	35	34	32	30	26
Crew Cab Lone Star (&2TY)	35	35	34	33	31	29	26
Crew Cab Big Horn (&2TZ)	35	35	34	33	31	29	26
Crew Cab Outdoorsman (&2TT)	36	36	35	34	32	30	27
Crew Cab Laramie	38	38	36	35	33	31	28
Crew Cab Laramie Longhorn	36	36	34	33	31	29	26
Mega Cab SLT (&2TG)	38	38	36	35	33	31	28
Mega Cab Lone Star (&2TY)	37	37	36	35	33	31	27
Mega Cab Big Horn (&2TZ)	37	37	36	35	33	31	27
Mega Cab Outdoorsman (&2TT)	38	38	36	35	33	31	28
Mega Cab Laramie	40	40	38	37	35	33	29
Mega Cab Laramie Longhorn	37	37	36	35	33	31	27

deduct w/o AutoTran

Cab and Chassis (See Commercial Information Section)

RAM 3500 2WD

Reg Cab ST	41	41	39	38	36	34	30
Reg Cab SLT	39	39	37	36	34	32	29
Crew Cab ST	43	43	41	40	37	35	31
Crew Cab SLT	39	39	37	36	34	32	28
Crew Cab Lone Star (&2TY)	38	38	37	36	34	32	28
Crew Cab Big Horn (&2TZ)	39	39	37	36	34	32	28
Crew Cab Outdoorsman (&2TT)	40	40	38	37	35	33	29
Crew Cab Laramie	41	41	39	38	35	33	30
Crew Cab Laramie Longhorn	40	40	38	37	35	33	29
Mega Cab SLT (&2TG)	41	41	39	38	35	33	30
Mega Cab Lone Star (&2TY)	40	40	38	37	35	33	30
Mega Cab Big Horn (&2TZ)	40	40	38	37	35	33	30
Mega Cab Outdoorsman (&2TT)	42	42	40	39	37	35	31
Mega Cab Laramie	42	42	40	39	37	35	31
Mega Cab Laramie Longhorn	41	41	39	38	36	34	30

deduct w/o AutoTran

Cab and Chassis (See Commercial Information Section)

RAM 1500 4WD

Reg Cab ST (&2TA)	41	41	39	37	34	32	28
Reg Cab Tradesman (&2TB)	42	42	40	38	35	33	29
Reg Cab Express (&2TC)	43	43	41	39	36	34	30
Reg Cab SLT (&2TG)	43	43	41	39	36	34	30
Reg Cab Outdoorsman	42	42	40	38	35	33	29
Reg Cab Sport	43	43	41	39	36	34	30
Quad Cab ST	45	45	43	41	38	36	32
Quad Cab SLT (&2TG)	46	46	44	42	38	36	32
Quad Cab Lone Star (&2TY)	47	47	45	43	39	37	33
Quad Cab Big Horn (&2TZ)	47	47	45	43	39	37	33
Quad Cab Outdoorsman (&2TT)	46	46	44	42	38	36	32
Quad Cab Sport	45	45	43	41	38	36	32
Quad Cab Laramie	45	45	43	41	37	35	31
Crew Cab ST	49	49	47	45	41	39	34
Crew Cab SLT (&2TG)	47	47	45	43	39	37	33
Crew Cab Lone Star (&2TY)	48	48	46	44	40	38	33
Crew Cab Big Horn (&2TZ)	48	48	46	44	40	38	33
Crew Cab Outdoorsman (&2TT)	47	47	45	43	39	37	33
Crew Cab Sport	46	46	44	42	38	36	32
Crew Cab Laramie	44	44	42	40	37	35	31
Crew Cab Laramie Longhorn	43	43	41	39	36	34	30

Cab and Chassis (See Commercial Information Section)

RAM 2500 4WD

Reg Cab ST	39	39	37	36	34	32	28
Reg Cab SLT (&2TG)	37	37	36	35	33	31	27
Reg Cab Outdoorsman (&2TT)	37	37	36	35	33	31	27
Crew Cab ST	43	43	41	40	38	36	32
Crew Cab SLT (&2TG)	40	40	38	37	35	33	29
Crew Cab Lone Star (&2TY)	39	39	38	37	35	33	29
Crew Cab Big Horn (&2TZ)	39	39	37	36	34	32	29
Crew Cab Outdoorsman (&2TT)	40	40	38	37	35	33	29
Crew Cab Laramie	41	41	39	38	36	34	30
Crew Cab Laramie Longhorn	39	39	37	36	34	32	29
Crew Cab Power Wagon	40	40	38	37	35	33	29
Mega Cab SLT (&2TG)	42	42	40	39	36	34	31
Mega Cab Lone Star (&2TY)	41	41	39	38	36	34	30
Mega Cab Big Horn (&2TZ)	41	41	39	38	36	34	30
Mega Cab Outdoorsman (&2TT)	41	41	39	38	36	34	30
Mega Cab Laramie	42	42	40	39	36	34	31
Mega Cab Laramie Longhorn	40	40	38	37	35	33	30

deduct w/o AutoTran

Cab and Chassis (See Commercial Information Section)

RAM TRUCK

12 24 27 30 36 39 48

RAM 3500 4WD

Reg Cab ST	45	45	43	42	39	37	33
Reg Cab SLT	43	43	41	40	37	35	31
Crew Cab ST	47	47	45	44	41	39	34
Crew Cab SLT	43	43	41	40	37	35	31
Crew Cab Lone Star (&2TY)	42	42	40	39	37	35	31
Crew Cab Big Horn (&2TZ)	42	42	40	39	37	35	31
Crew Cab Outdoorsman (&2TT)	44	44	42	41	38	36	32
Crew Cab Laramie	44	44	42	41	38	36	32
Crew Cab Laramie Longhorn	43	43	41	40	38	36	32
Mega Cab SLT (&2TG)	45	45	43	42	39	37	33
Mega Cab Lone Star (&2TY)	44	44	42	41	39	37	33
Mega Cab Big Horn (&2TZ)	44	44	42	41	39	37	33
Mega Cab Outdoorsman (&2TT)	46	46	44	43	40	38	34
Mega Cab Laramie	46	46	44	43	40	38	34
Mega Cab Laramie Longhorn	46	46	44	43	40	38	33

deduct w/o AutoTran

Cab and Chassis (See Commercial Information Section)

CHRYSLER

Dec 1, 2011 to Dec 19, 2011 (v2)

New Suzuki Models

2012 NEW SUZUKI MODELS

SUZUKI 32

2011 NEW SUZUKI MODELS

SUZUKI 33



2012 New Suzuki Models

SUZUKI	12	24	27	30	36	39	48
SX4							
H3NB14	5dr HB Sportback MT	53	53	50	47	42	39
H3NB64	5dr HB Sportback AT	53	53	50	47	41	39
H3NB13	5dr HB Sportback Technology AT	55	55	52	49	43	40
H3NB21	5dr HB Crossover MT AWD	53	53	50	47	41	39
H3NB71	5dr HB Crossover Premium AT AWD	54	54	51	48	42	39
H3NB22	5dr HB Crossover Technology MT AWD	56	56	53	50	44	41
H3NB71	5dr HB Crossover Technology AT AWD	57	57	53	50	44	41
S3LB1H	4dr Sdn MT	50	50	47	45	40	37
S3LB1J	4dr Sdn LE MT	50	50	47	45	40	37
S3LB61	4dr Sdn Popular LE AT	54	54	51	48	42	39
S3LB63	4dr Sdn Sport SE AT	56	56	53	50	44	41
GRAND VITARA 2WD							
LNNB3S	4dr Wgn MT	41	41	39	37	33	31
LNNB3T	4dr Wgn Premium AT	42	42	40	38	35	33
LNNB41	4dr Wgn Ultimate Adventure AT	43	43	41	39	36	34
LNNB4X	4dr Wgn Limited	49	49	46	44	40	38
GRAND VITARA 4WD							
LLNB5S	4dr Wgn Premium AT	47	47	44	42	38	36
LLNB5T	4dr Wgn Ultimate Adventure AT	48	48	45	43	39	37
L2NB5X	4dr Wgn Limited	52	52	49	47	42	40
KIZASHI							
6B233B	4dr Sdn S MT	51	51	48	46	41	39
6B239C	4dr Sdn SE AT	51	51	48	46	41	39
6B239G	4dr Sdn SE Leather Edition	50	50	47	45	41	39
6B233S	4dr Sdn GTS Sport MT	50	50	47	45	41	39
6B239S	4dr Sdn GTS Sport AT	50	50	47	45	41	39
6B2336	4dr Sdn SLS Sport MT	50	50	47	45	41	39
6B2396	4dr Sdn SLS Sport AT	51	51	48	46	42	40
6B2397	4dr Sdn SLS Sport AT w/Navi	51	51	48	46	42	40
6B23VB	4dr Sdn S AWD	53	53	50	48	43	41
6B23VC	4dr Sdn SE AWD	53	53	50	48	44	42
6B23VG	4dr Sdn SE Leather Edition AWD	53	53	50	48	43	41
6B23VS	4dr Sdn GTS Sport AWD	53	53	50	48	44	42
6B23V6	4dr Sdn SLS Sport AWD	53	53	50	48	44	42
6B23V7	4dr Sdn SLS Sport w/Navi AWD	53	53	50	48	43	41

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SUNUKI

2011 New Suzuki Models

SUZUKI	12	24	27	30	36	39	48
EQUATOR 2WD							
61A2B Ext Cab I4 MT	36	36	34	33	31	29	26
61A2C Ext Cab I4 Comfort MT	38	38	36	35	32	31	28
61A8F Ext Cab I4 Premium AT	41	41	39	38	35	34	31
63A8S Crew Cab V6 Sport	43	43	41	40	37	35	32
EQUATOR 4WD							
62AFS Ext Cab V6 Sport	43	43	41	40	37	35	32
64AFS Crew Cab V6 Sport	44	44	42	41	38	36	32
63AFM Crew Cab V6 RMZ-4	44	44	42	41	38	36	32
GRAND VITARA 2WD							
L1NB3S 4dr Wgn MT	33	33	31	30	27	26	23
L1NB3T 4dr Wgn AT Premium	35	35	33	31	28	26	23
L1NB4X 4dr Wgn Limited	41	41	39	37	33	31	28
GRAND VITARA 4WD							
L1NB5S 4dr Wgn AT Premium	39	39	37	35	32	30	25
L1NB5T 4dr Wgn AT Premium w/Alloys	40	40	38	36	32	30	26
L2NB5X 4dr Wgn Limited	44	44	42	40	36	34	29
KIZASHI							
6B233B 4dr Sdn S MT	43	43	41	39	35	33	30
6B239C 4dr Sdn SE CVT	44	44	42	40	36	34	31
6B233S 4dr Sdn GTS Sport MT	43	43	41	39	35	33	30
6B239S 4dr Sdn GTS Sport CVT	44	44	42	40	36	34	31
6B2336 4dr Sdn SLS Sport MT	42	42	40	38	35	33	30
6B2396 4dr Sdn SLS Sport CVT	43	43	41	39	36	34	31
6B23VB 4dr Sdn S AWD	45	45	43	41	37	35	32
6B23VC 4dr Sdn SE AWD	46	46	44	42	38	36	32
6B23VS 4dr Sdn GTS Sport AWD	46	46	44	42	38	36	32
6B23V6 4dr Sdn SLS Sport AWD	45	45	43	41	37	35	32
SX4							
H3NB14 5dr HB Sportback MT	45	45	42	39	34	32	26
H3NB64 5dr HB Sportback CVT	46	46	43	40	35	33	27
H3NB13 5dr HB Sportback Technology MT	48	48	45	42	36	34	28
H3NB63 5dr HB Sportback Technology CVT	49	49	46	43	37	34	28
H3NB21 5dr HB MT AWD	44	44	41	39	34	32	26
H3NB71 5dr HB Premium CVT AWD	46	46	43	40	35	33	27
H3NB22 5dr HB Technology MT AWD	48	48	45	42	36	34	28
H3NB71 5dr HB Technology CVT AWD	49	49	46	43	37	35	29
S3LB1H 4dr Sdn MT	44	44	41	38	33	31	25
S3LB1J 4dr Sdn LE MT	45	45	42	40	35	33	27
S3LB6F 4dr Sdn LE Anniversary Ed CVT	44	44	41	39	34	32	26
S3LB1N 4dr Sdn Sport S MT	48	48	45	42	37	34	28
S3LB6N 4dr Sdn Sport SE CVT	49	49	46	43	38	35	29
S3LB67 4dr Sdn Sport GTS CVT	48	48	45	42	37	34	28

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SUZUKI

New Saab Models

2011 NEW SAAB MODELS

SAAB 35



2011 New Saab Models

SAAB	12	24	27	30	36	39	48
9-3 CONVERTIBLE							
2dr Conv MT	37	37	35	33	29	27	23
2dr Conv AT	38	38	36	34	30	28	24
2dr Conv Aero MT	34	34	32	30	27	25	22
2dr Conv Aero AT	36	36	34	32	29	27	23
9-3 SERIES							
4dr Sdn MT	37	37	35	33	29	27	23
4dr Sdn AT	38	38	36	34	30	28	24
4dr Sdn XWD MT	40	40	37	35	31	29	25
4dr Sdn XWD AT	42	42	39	37	33	31	26
4dr Sdn Aero MT	33	33	31	29	26	24	21
4dr Sdn Aero AT	36	36	34	32	28	26	23
4dr Sdn Aero XWD MT	36	36	34	32	29	27	23
4dr Sdn Aero XWD AT	39	39	37	35	31	29	24
4dr Wgn MT	41	41	38	36	32	30	25
4dr Wgn AT	41	41	38	36	32	30	26
4dr Wgn Aero MT	37	37	35	33	29	27	23
4dr Wgn Aero AT	40	40	37	35	31	29	25
4dr Wgn 9-3X MT	40	40	38	36	32	30	25
4dr Wgn 9-3X AT	41	41	38	36	32	30	26
9-4X							
4dr Wgn 3.0i	45	45	42	39	34	32	27
4dr Wgn 3.0i XWD	46	46	43	40	34	32	27
4dr Wgn 3.0i Premium	44	44	41	38	33	31	26
4dr Wgn 3.0i Premium XWD	43	43	40	38	33	31	26
4dr Wgn Aero XWD	42	42	39	37	32	30	25
9-5 SERIES							
4dr Sdn Turbo4 MT	41	41	38	36	32	30	26
4dr Sdn Turbo4 AT	41	41	39	37	33	31	27
4dr Sdn Turbo4 Premium MT	37	37	35	33	30	28	24
4dr Sdn Turbo4 Premium AT	39	39	37	35	32	30	25
4dr Sdn Turbo6 XWD	40	40	38	36	32	30	26
4dr Sdn Aero XWD	40	40	38	36	32	30	26

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S
A
A
B

New Maserati Models

2012 NEW MASERATI MODELS

MASERATI	37
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2011 NEW MASERATI MODELS

MASERATI	38
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2012 New Maserati Models

MASERATI	36	39	42	48	54	60
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GRANTURISMO

45AUS2 2dr Cpe S
45AMC 2dr Cpe MC

GRANTURISMO CONVERTIBLE

45AGTC 2dr Conv 4.7
45ACSP 2dr Conv Sport

QUATTROPORTE

39ASUB 4dr Sdn S
39AGTS 4dr Sdn GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M
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Dec 1, 2011 to Dec 19, 2011 (v2)

2011 New Maserati Models

MASERATI	36	39	42	48	54	60
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GRANTURISMO

45AF1 2dr Cpe 4.2
45AUS1 2dr Cpe S 4.7

GRANTURISMO CONVERTIBLE

45AGTC 2dr Conv

QUATTROPORTE

39AAUB 4dr Sdn 4.2
39ASUB 4dr Sdn S 4.7
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M
A
S
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